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## WHITEPAPER ON IOT STANDARDS FOR TRADE FACILITATION

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## 1. Introduction

IoT is a network that connects uniquely identifiable “things” or devices to the Internet. These devices have sensing capabilities and can, potentially, be programmed. Through the exploitation of their unique identification and sensing capabilities, information about these devices can be collected and the state of these devices can be changed.

Some of the key features of an IoT ecosystem include

- Possibilities for interconnections with and between devices
- Devices that are uniquely identifiable
- Sensing capability
- Embedded intelligence
- Communication capability
- Programmability

IoT ecosystems have the potential to make novel applications possible that facilitate cross border paperless trade through the use of connected devices that sense, collect, process, share and act on data. Data such as temperature, humidity, location can be collected from IoT devices and can be used to power a number of applications ranging from the ability to ensure freshness of produce across a supply chain, to asset location tracking, to detecting equipment failure in logistics and transportation.

IoT devices also have the ability to capture and record data in real time and in a continuous manner and to associate this data with unique IDs. Therefore, they can be used to trace the origin of data from basic sensor readings even as this data is used by software applications to create complex derived information. This real time data can be fed into decision systems that are part of an international supply chain for further action and automation as documented by the UN/CEFACT Smart container project.

IoT creates interesting opportunities for trade facilitation by providing the ability to create and exchange cross border electronic information without human interference, and thus in a more secure, effective, and economical manner. IoT systems can also be designed to ensure the integrity of data about the physical condition of things such as packaging, vehicles, and containers.

In combination with other emerging technologies such as Blockchain, 5G, API's and Cloud platforms, IoT could have a huge impact the drive toward significant automation of international supply chains and the facilitation of cross border paperless trade.

Given the huge interest in IoT technology, there are already many projects around the global trying to revolutionize supply chains with operational efficiencies created by IoT through better asset tracking, inventory management and the predictive maintenance of equipment. An interesting example of this is documented in the Smart Containers project of UN/CEFACT which looks at how smart containers that are standardized seagoing containers fitted with sensors are enabling door-to-door tracking and monitoring. Smart Containers have the potential to drive end-to-end visibility and transparency throughout the entire supply chain.

Given the widespread use of IoT within a wide range of varying systems with different properties and support for communication channels, this paper seeks to highlight the role of standards and how UN/CEFACT can play a role in terms of developing or extending existing technical specifications to maximize this technology's value to UN/CEFACT's constituency.

This paper's therefore focuses on the role UN/CEFACT standards can play in defining data and process flow between IoT devices operated by various parties as part of an international supply chain and how this data can be integrated into existing supply chain automation processes in an interoperable manner.

## 2. Data Standards

The IoT is about making sense of what is happening in the physical world by gathering data derived from physical movements and environmental changes. This process begins with sensor devices recording the physical movements of people, animals, automobiles, parcels etc., and/or environmental changes such as temperature, humidity, etc. Then this raw data is pushed to a gateway device, which converts the raw data into a transmittable IP<sup>1</sup> compliant data format and sends it to servers which are either on-premise or in the cloud for storage and computation purposes. Data is then, once again, reformatted into a standardized format so that its content can be understood, and it can be used to derive optimum desired outcome.

An example of an IoT project that leveraged and built on the UN/CEFACT core component library is the UN/CEFACT Smart Container project. This project forms an important part of the development of international multi-modal standards to support the future of global trade. A 'smart container' is a marine shipping container that is fitted with a permanently installed smart monitoring device. The 'smart device' has a set of sensors embedded within the container, enabling it to measure real-time information such as location, door opening and closing, vibrations, temperature, humidity, and other measurable physical parameters of the environment surrounding the assets within the container and the container itself. It also has communication capabilities, to send the measured data to a collection centre, and can be paired with extra remote sensors to address the specific needs of a given cargo consignment.

As part of the data modelling process, the Smart Container project added new items to the Core Component Library (CCL) and Multi Modal Transport (MMT) Reference Data Model to capture:

- Sensor related data elements and classes
- Geographical information data elements and classes
- The linking MMT entities like consignment and transport equipment

While Smart Containers present an interesting example of the use of UN/CEFACT standards in IoT, as IoT usage expands across transport and trade, there is scope for enhancing the CCL data model to better meet the changing business requirements created by the growing number of IoT applications.

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<sup>1</sup> IP = Internet Protocol

### 98 3. Process Standards

99 Various technologies can make supply chains more efficient through appropriate information sharing  
100 across different stages in supply chains. IoT is one such technology that can enable smooth data  
101 exchange with the help of numerous sensors by providing information such as atmospheric conditions,  
102 temperature, shocks and vibrations, GPS position, etc. This data, once obtained via an IoT device, can  
103 be used as input to programmes that remotely change settings, control the environment, and provide  
104 the right atmosphere for maintaining the quality of goods. They can also be used as input to other  
105 processes, such as those for insurance claims.

106 There are multiple opportunities for IoT compliant process standards from UN/CEFACT to enhance  
107 efficient cross-border, paperless trade. One of the main issues in the smooth adoption of IoT systems  
108 lies in authorities being reluctant to surrender the control of their data and processes to shared  
109 platforms that are outside their jurisdictions<sup>i</sup>. To overcome this reluctance, processes need to be  
110 established that will allow the data recorded using IoT devices, to be appropriately shared across  
111 borders and on different platforms without violating privacy and regulatory norms.

112 The smart container project is an excellent example of how IoT can be leveraged in the supply chain.  
113 UN/CEFACT has established Business Requirements Specifications (BRS) for smart containers which  
114 are the first formal standards detailing the data elements used by smart container applications. It is  
115 important to adhere to these standards as the wide adoption of smart containers is needed by  
116 different stakeholders and IoT systems based on standards have the potential to allow wider scale  
117 adoption of smart containers. Standardization of smart containers is important as it will reduce the  
118 deployment and development costs of IoT solutions<sup>ii</sup> which are needed in order to reduce shipment  
119 times and risks for all parties.

120 The Buy-Ship-Pay business process standards have served as a reference for the application of the  
121 BRSs developed by UN/CEFACT<sup>iii</sup>. This model describes the main parties and processes involved in the  
122 international supply chain and establishes a relationship between the data entities used in different  
123 parts of the supply chain ranging from transport contracts to international sales contracts. These  
124 business processes are interrelated within the Buy-Ship-Pay scope which includes: operational  
125 transport and logistics, commercial transport contracts, border clearance, regulatory processes, and  
126 financial processes, and provides a way for exchanging information both within business areas and  
127 between them.

128 The Buy-Ship-Pay model can be applied by any region, industry, or country for developing electronic  
129 transport- and trade-related data exchange documents that are further integrated into software  
130 solutions for carriers, agents, traders, customs, freight forwarders, etc. The model is also helpful in  
131 supporting and growing single window implementations as it provides the basis for data  
132 harmonization and for globally aligned data exchange specifications in the international supply chain.  
133 IoT systems can further enhance the capabilities of the Buy-Ship-Pay model by leveraging the existing,  
134 established standards for Buy-Ship-Pay processes and developing them further to be compatible with  
135 information received through IoT systems.

136 The owners of data feeds generated by IoT devices are usually specific platforms, infrastructure  
137 operators, or value-added service providers, and the data is made available through platform  
138 application programming interface (APIs) or message-based approaches. If process standards are  
139 established within the Buy-Ship-Pay business process standards for managing the data gathered

through IoT, this will support significant growth in international trade due to improved timeliness, quality, and volumes of supply-chain data and also increased adoption of the Buy-Ship-Pay model.

Emphasis should be on shared platforms as they enable a wider sharing of the benefits from innovation through the platform, by allowing information sharing and access to data-on-demand. BRS or Requirements Specification Mappings (RSM) should be structured in a way that allows for information sharing through platform-enabled websites that offer private/public access using protocols such as HTTP and allow external APIs to add functionality and data access<sup>iv</sup>. This will allow the information obtained through IoT devices to be used for efficiency, reducing the use of intermediaries, and lowering costs.

Establishing and adhering to the standards-based semantic models from UN/CEFACT could widen networks among traders and support integration across a diversity of platforms. Developing related BRS and RSM will help achieve the deployment of IoT at a wider scale. Similar to the way that UN/CEFACT semantic standards are mapped to UN/EDIFACT and XML, the UN/CEFACT semantic standards should, ideally, be mapped to syntaxes used with technologies such as the IoT, blockchain and web platform APIs. To manage data flows at a more granular level, modelling of the detailed semantics of processes is increasingly important.

The wider integration of IoT with other technologies such as Blockchain and AI could create interesting opportunities for facilitating cross-border paperless trade. To support this, the following recommendations for enhancing process standards could be considered<sup>v</sup>:

- Creating a reference architecture for a full understanding of specifications and new technologies.
- Revising the existing process models for BRSs/RSMs to allow interoperability of data on the blockchain once data from IoT has been recorded in order to support permissioned access to authorities across countries using smart contracts for events ranging from releasing consignments to invoice approvals.
- Developing more granular process models that are more granular which focus on the state life cycles of key resources along global value chains. These resources range from entities such as contracts and payments to consignments and containers.

Standards should be designed in order to create consistency so that, irrespective of the platform hosting information about a resource, as long as the standards are implemented, stakeholders are able to interpret the data in the same way.

The capabilities of IoT systems are further enhanced when combined with blockchain technology and standardized data.

Standardized data collected using IoT sensors can be stored using third-party digital ledgers (based on blockchain technology) and can also be used for product traceability across supply chains. This can create trustworthy data for use in a variety of applications such as proving country of origin and quantities shipped, insurance claims due to poor transport conditions, etc.

Digital ledgers are used in trade processes that involve different parties and, as a result, applications will need to support data exchanges between different digital ledgers – thus calling for standards in

order to facilitate the process. For example, in a single import transaction, end-to-end, in the future, there may be exchanges across as many different digital ledgers as there are participants in the process. For example, an electronic trade finance ledger is used by the importer and a different one by the exporter each with their banks, and then each bank may use different ledgers for verifying licenses and product quality assurance certifications. Then insurance companies could use different digital ledgers for data verification and exchange while carriers/forwarders may use their ledger to manage shipping documents and, in addition, customs may use yet another ledger to verify documents and to check the past good behaviour of the exporter and importer.

If UN/CEFACT standards are established that take into account the constraints created by the use of IoT devices and digital ledgers, that will allow data exchange or interoperability across multiple ledgers. IoT capabilities will also then be further enhanced, providing more security and privacy in managing data<sup>vi</sup>. In a nutshell, UN/CEFACT process standards can be useful for supporting a wider adoption of IoT by establishing standards that offer semantic interoperability across multiple ledgers.

#### 4. Message (Information Exchange) Standards

This paper focusses on the need to further develop the BRS document to support international message standards for efficiently exchanging IoT and digital ledger information. Some of the more unique characteristics of this data are the need to exchange relatively small amounts of data (snippets) and/or large quantities of these same data snippets. For example, there is a need to create coherent data and message structures that can be used for exchanging this type of data across different trade models such as those for Smart containers, Single Submission Portals (SSP), or the Buy-Ship-Pay model. The BRS document should include standardized data elements that allow for collaboration across platforms and, if the data is recorded using IoT devices, a fully integrated system for data exchanges based on the use of shared APIs – that are in turn based on standards. In addition, data obtained through IoT devices should also be coherent with the Requirements RSM for mapping data points such as locations, business entities, or different stakeholders.

Sharing data efficiently is important for the smooth functioning of logistic supply chains as there are multiple stakeholders involved in transactions and the supply chains are global and diverse. There are many Smart Containers and devices already in use, but no global standards currently exist for capturing and communicating consistently the array of data captured by IoT devices in Smart Containers.

UN/CEFACT has already created a Smart Container BRS which is the first formal standard detailing the data elements of the smart container. It is important to adhere to these standards as a wider adoption of smart containers is needed by different stakeholders. In this context, the use of IoT, together with standards, creates the possibility of wider scale adoption and guarantees interoperability.

IoT can also be deployed in Single Submission Portals (SSP) as data flow standardization is an important element of SSP and provides the basis for linking governments and businesses in support of cross-border trade<sup>vii</sup>. A major goal of any SSP is enabling and facilitating the accurate declaration of data to cross-border regulatory authorities that will use this data for clearances, and risk-management at the border. Successful implementation of SSP is reliant upon the use of message/information exchanges in an agreed structure and format so that both of the transacting parties can read and understand

the data through semantic interoperability<sup>viii</sup>. Traditionally, this semantic interoperability is based upon a common data reference model for the logical flow of information in cross-border trade.

Data harmonization is important for achieving the objectives of SSP which include eliminating redundancies, data ambiguity, and duplications, and as a result, mapping the document requirements to international standards for cross-border trade. Standardization of information sharing supported by the deployment of IoT and Blockchain systems which use standardized data can help achieve the objective of an SSP if integrated under the processes defined in a BRS and an RSM. Documents such as permits, certifications, and customs declarations can be maintained digitally once key data is obtained using IoT devices and can be stored on a blockchain in order to ensure their continued integrity. But to achieve this objective, appropriate message exchange formats and interfaces need to be established along with the standardization of data elements, taking into account the need for transparency, and user privacy in alignment with the GDPR<sup>2</sup> (in the EU) and other legislation. Using robust IoT systems along with permissioned blockchain can provide the desired infrastructure for achieving the objectives of an SSP.

In the Buy-Ship-Pay model, further development is needed in order to realize the full potential of the model and of IoT deployment. Standards are required for addressing the following needs where there are gaps in the existing model<sup>ix</sup>:

- Support for greater visibility and monitoring within the supply chain, via detailed documenting and standardizing of the state changes undergone by Buy-Ship-Pay entities in order to track granular data streams and link them to more insightful higher-level events.
- Support for animal health and wellbeing, via process and data standards for the exchange and use of relevant IoT data (for example, on temperatures in cattle cars, state of hydration of animals, etc.).
- Support for tracking and tracing in logistics and the fulfilment of regulatory needs, via BRS/RSMs that reflect the use of IoT data, for example from monitoring devices attached to goods or containers
- The identification of new opportunities within the Buy-Ship-Pay model for processes that reflect the possibilities for using IoT data in data pipelines for regulatory reporting, manufacturing, scheduling, material management, purchase order financing, and public procurement.

Often a lack of transparency in data exchange among different stakeholders in the global cross-border trade is a challenge in realizing the complete benefits of digital supply chains. Blockchain technology provides transparency and a high level of trustworthiness by securely registering and storing the data using cryptography<sup>x</sup>. Once IoT data is obtained from the environment of a container, other information such as the location/positioning of the container can be obtained, also using IoT and added to the shipment record registered on a blockchain<sup>xi</sup>.

Integration of the data collected using IoT during shipping movements based upon BRS/RSM data standards is vital to enhancing the efficiencies of supply chains and embracing paperless cross-border trade. Further standardizing of these processes in conjunction with the recording of data on blockchains will provide greater visibility and data access (via interoperability) to regulatory bodies at the border, thus allowing them to accelerate trade processes. In a nutshell, embracing IoT along with Blockchain in BRS and RSM data standards will greatly increase the efficiency of digital supply chains

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<sup>2</sup> GDPR = General Data Protection Regulation of the European Union



as the standardization will increase data creation and usage. It will also support better data analytics and enhanced decision-making by allowing Artificial Intelligence “engines” to use standardized data from multiple sources.

## 5. Cybersecurity Issues

The Internet of Things (IoT) refers to the growing digital network of linkages that connect devices and sensors to facilitate data transfer over the Internet, without external intervention. In this thriving digital environment, as technology enabled data transfers grow in their world-wide applicability, international trade continues to expand and cut across jurisdictions. Digitalization through IoT has started to transform the trade landscape, especially in the cross-border context. IoT supports a simplification of electronic trade documents based upon the automatic collection of key data, which, when combined with blockchain technology, has the potential to speed up export and import procedures. The ability to track shipments via IoT has already increased efficiency in shipping<sup>xii</sup> while electronic authentication can ease the process of verifying online transactions.<sup>xiii</sup> As trends indicate, the intertwining of the Internet and computing devices is now integral to future economic activity. In 2020 alone, it is estimated that global e-commerce sales amounted to US\$26.7 trillion<sup>xiv</sup> with cross-border e-commerce expected to reach 22% of all e-commerce sales in 2022, up from 25% in 2016<sup>xv</sup>. Furthermore it is predicted, that 500 billion devices would be connected to the Internet by 2030,<sup>xvi</sup> while the vulnerabilities linked to deploying connected devices remain largely unaddressed.<sup>xvii</sup> The issues of compatibility and interoperability in hardware and software (lacking security-aware design) could be exacerbated by the exponential increases in connected IoT devices as we move into the future.<sup>xviii</sup> With businesses frequently operating across borders to lower trade costs,<sup>xix</sup> trade documents and data are exchanged between multiple networks based in different jurisdictions.<sup>xx</sup> This has also heightened the cybersecurity threats associated with the influx of cross-border trade data flows.<sup>xxi</sup>

Interconnected IoT devices can give accessibility to large volumes of data across various sectors where there is the grave potential for misuse. If IoT ecosystems are to enhance trade, then their openness, stability, security and trustworthiness should be made a pre-requisite to their use in international trade.<sup>xxii</sup> Given that the growth of international trade and the growing reliance on IoT will only increase in terms of scale and scope, the concerns of business should go beyond potential monetary losses to include reputational damage.

For the purpose of this White Paper, we consider that developing a comprehensive set of cybersecurity standards through public-private collaboration could facilitate cross-border trade in a secured manner.

### **Cybersecurity standards: The wider implications**

Cybersecurity threats proliferate in an environment of innovative technological growth. At the same time, and to date, there is no universally accepted definition as to what cybersecurity standards should entail. Today, such standards can assume the form of legislation, rules, principles, guidelines, best practices, certification schemes, technical specifications and/or other frameworks developed by public, private and not-for-profit entities.<sup>xxiii</sup>

The United States’ California Consumer Privacy Act and the EU’s General Data Protection Regulation target the use and collection of personal data (which include personal data collected by IoT devices), instead of dealing specifically with IoT security aspects. However, since 2017, the US Senate has introduced and debated the IoT Cybersecurity Improvement Act, requiring the National Institute of Standards and Technology (NIST) to take specific steps to increase cybersecurity for IoT devices.<sup>xxiv</sup> Likewise, the EU Commission set out a voluntary cybersecurity certification framework (based on

assurance levels) aiming to increase trust and security in IoT devices in 2018.<sup>xxv</sup> These regulatory developments reinforce the need for implementing cybersecurity as a confidence-building mechanism within IoT ecosystems, in turn enhancing trust in international trade. Managing threats and containing risk requires a comprehensively designed framework to shape policies that can broadly secure the interfaces between products, processes and technology with the best conformance practices. Establishing cybersecurity standards is crucial for any enterprise if it wishes to thrive.

Fundamental to cybersecurity assurance is determination of the form and substance of expected security outcomes. At the outset, it may be difficult to devise a common set of cybersecurity standards across all IoT applications in different jurisdictions.<sup>xxvi</sup> This is unsurprising, considering that standard-setters have their own priorities and criteria when assessing the cybersecurity risks within the IoT ecosystem. That said, adopting security-by-design principles as a baseline requirement, i.e. integrating safety features into the IoT devices at the design phase,<sup>xxvii</sup> could be necessary to address pressing interoperability issues.

To design a cybersecurity standards framework, it is important to first determine which component(s) needs to be 'secure'.<sup>xxviii</sup> Is it the IoT device, system, process, organisation, data and/or the people within the IoT ecosystem? Having identified these components, standard-setters can then define the scope of their own security-by-design principles and decide which IoT security aspects should be included as part of their baseline/minimum security requirements. For instance, Japan's National Center of Incident Readiness and Strategy for Cybersecurity (NISC) considers securing the IoT systems in the designing, development and operation phases - as part of their security-by-design principles.<sup>xxix</sup> A holistic approach to defining these principles is essential, in the light of the far-reaching, and growing, effect that IoT ecosystems have on facilitating international trade throughout supply chains.

The global development of baseline security requirements is still in an embryonic stage, with tremendous scope for identifying protocols for preventive and corrective action. Existing literature has noted an increasingly convergent trend towards developing a set of minimum specifications for IoT security in the US and EU,<sup>xxx</sup> However, the most recent and ongoing development of baseline requirements paints a slightly different picture. From the draft version of its core baseline requirements, NIST places greater emphasis on securing IoT at the device level<sup>xxxi</sup> while, conversely, the European Union Cybersecurity Agency (ENISA) endorses the principles of security-by-design and privacy-by-design (data protection) throughout the lifecycle of IoT devices and their ecosystems.<sup>xxxii</sup> IoT system developers are also encouraged to prioritise security monitoring and analyse effectiveness.

IoT standards development and implementation has inherent challenges. IoT technology, and the technology of cyber-hackers is constantly developing and at a rapid pace. At the same time, developing international standards can take years. For example, developing an ISO (International Organization for Standards) standard takes an average of 3 years from making the first proposal to the final publication.<sup>xxxiii</sup> This means that standards setters are constantly struggling to keep up with the fast-moving cybersecurity arena. As another consequence, an increasing number of industry associations have been motivated to develop their own standards in order to fill the void. As a result implementors are faced with difficulties in evaluating and monitoring standards developments<sup>xxxiv</sup> and there is a serious risk of overlapping standards being developed.<sup>xxxv</sup> As a result, while public institutions such as ENISA<sup>xxxvi</sup> in Europe or NIST in the United States can issue recommendations that are helpful, these may not be adequate for ensuring IoT cybersecurity given the increasingly critical role of IoT ecosystems in facilitating international trade.

Public-private collaboration in the development of cybersecurity standards, is increasingly perceived as a viable option. The IoT ecosystem has a diverse range of application areas. Therefore, it may be feasible for stakeholders in each sector to work collectively and draw up sector-specific, consensus-

based IoT cybersecurity standards.<sup>xxxvii</sup> For instance, the OECD digital security recommendation encourages coordination and collaboration between all stakeholders (including governments and the private sector) that rely on “the digital environment for all or part of their economic... activities”.<sup>xxxviii</sup> Drawing a parallel comparison to the legal sector, the International Bar Association (IBA), for instance, established a dialogue between multiple stakeholders in the legal profession in order to develop a recommended a list of best practices to help law firms safeguard against cybersecurity threats.<sup>xxxix</sup> As part of this process, practitioners, legal experts, IT professionals and cybersecurity consultants were all engaged in crafting the cybersecurity guidelines on strengthening law firms’ technology infrastructure, organizational processes and policies on staff training.<sup>xl</sup>

For the IoT ecosystem to play a pivotal role in trade, it is important to engage with industry experts and bring together different stakeholders (including IoT developers, trade experts and cybersecurity specialists) to work together on what needs to be ‘secure’ and how, in order to further amplify global trade.

### **Role of Trade agreements & E-commerce**

It is noteworthy that only recently have international trade agreements included specific chapters to deal with e-commerce-related issues as documented in the publication, *Facilitation 2.0: E-Commerce and Trade in the Digital Age*<sup>xli</sup>. These issues include the restriction of digital data flows and cybersecurity concerns.<sup>xlii</sup> In 2007, the International Telecommunication Union (ITU) launched the Global Cybersecurity Agenda<sup>xliii</sup> as a framework for international cooperation of member states with the aim of enhancing confidence and security in the context of emerging technologies. The United Nations Commission on International Trade Law (UNCITRAL) has played an important role in facilitating international commerce through the modernisation of global trade rules.<sup>xliv</sup> The Model Law on Electronic Transferable Records (MLETR) builds on the principles of functional equivalence and technology neutrality underpinning all UNCITRAL texts on e-commerce. There is specific reference to ‘security of hardware and software’ in the list of criteria for the assessment of the general reliability standard for electronic transferable records in Chapter III, Article 12.<sup>xlv</sup> This is significant since the security of hardware and software has a direct impact on the reliability of the method used by countries for facilitating cross-border digital trade and, particularly when data is being taken from IoT ecosystems.

Generally, countries can adopt international or consensus-based standards as a basis for trade agreements to support “the development of globally consistent and least trade-restrictive approaches to cybersecurity”.<sup>xlvi</sup> However, the parties negotiating the agreements must first agree on what cybersecurity standards and/or infrastructure each deems as mutually acceptable or equivalent<sup>xlvii</sup> – very often a contentious negotiation issue – within its own regulatory/legislative IoT framework. On top of that, the tension between national security and addressing cybersecurity concerns is not to be underestimated, where the intertwining of numerous interests requires a careful consideration and balancing act. Ongoing disputes involving international trade and IoT data ownership, the application of international law in digital space, and the intention to preserve state sovereignty – will continue to create major bottlenecks to developing a cybersecurity standards framework at a global level.<sup>xlviii</sup>

## 6. Conclusion and Suggested Way Forward for UN/CEFACT

The Internet of Things as a technology is going to explode in the near future with the proliferation of communication systems such as 5G. Given this context, UN/CEFACT is ideally positioned to drive the development of new technical specifications for enhancing IoT use in trade and, at the same time, improving the ability of existing standards to meet the needs of an evolving technological environment.

### **Interoperability**

The evolution of IoT has resulted in different manufacturers and application developers adopting different technologies, standards, and communication protocols for capturing and exchanging information. As IoT usage expands, there will be an increasing need to ensure interoperability so that different IoT devices and systems are able to exchange information with one another.

This is an area where UN/CEFACT can play an important role in developing and driving the usage of data standards for IoT interoperability.

### **Resource Discovery**

In the context of cross border trade, the usage of IoT will generate data that could be captured in one system, processed in another system and finally stored in a third system all of which may be online and in various jurisdictions. Key elements such as the information about the IoT device that is used to capture data, or the events or data elements being captured as part of a stream of events need to be discoverable in order to ensure transparency and visibility across the supply chain.

As in the case of Blockchain, IoT also presents an opportunity for UN/CEFACT to play a vital role in bridging this gap to develop specifications that allows various systems and platforms to discover resources such as identity information, event information etc.

### **Legal and Regulatory Framework**

The dynamic nature of cybersecurity threats requires a proactive approach to dealing with and mitigating such risks. The recent trend of integrating cybersecurity features into IoT devices and software using security-by-design principles, is a step in the right direction. Adopting a multi-stakeholder engagement approach, with an ongoing dialogue between stakeholders in both the public and private spheres is essential to determining the best form and substance for IoT security standards. In-depth collaboration among the IoT standard setting organizations could effectively contribute to developing a comprehensive set of cybersecurity standards for IoT ecosystems. Ultimately, trade and cybersecurity are two 'cogs' in the 'IoT wheel'. Reducing cybersecurity risks within IoT ecosystems through the use of standards would go a long way toward facilitating secure international trade.

## IoT Application Data Needs

In the Smart Containers project, the UN/CEFACT CCL was enhanced with the addition of 120 new data elements to support the use of IoT devices in containers. This is only one IoT application, so there are opportunities to work with application developers in other areas to identify IoT data that requires definition, but which is not yet included in current UN/CEFACT standards. Given that IoT systems tend to send out frequent bursts of small data, there may also be a requirement to address this need as part of standardization and harmonization efforts and the further development of BRSSs/RSMs and the CCL.

IoT usage is only going to increase over time and will also interoperate increasingly with other emerging technologies such as Blockchain, AI, 5G and API platforms. Therefore, UN/CEFACT could play a significant role in engaging with standards bodies to bridge the gap between existing standards and what may be required for increasing the adoption of IoT in trade facilitation applications.

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<sup>i</sup> UN/CEFACT (2019) 'White Paper, Technical Applications of Blockchain to UN/CEFACT deliverable, Version 2' available at [https://www.unece.org/fileadmin/DAM/cefact/GuidanceMaterials/WhitePaperBlockchain\\_TechApplication.pdf](https://www.unece.org/fileadmin/DAM/cefact/GuidanceMaterials/WhitePaperBlockchain_TechApplication.pdf)

<sup>ii</sup> UN/CEFACT (2019) 'Business Requirements Specification (BRS), Smart Containers', accessed on 30 September 2019.

<sup>iii</sup> UN/CEFACT (2019) 'Buy -Ship -Pay Reference Data Model, Version 1' accessed on 13 August 2019. Available at [https://www.unece.org/fileadmin/DAM/cefact/brs/BuyShipPay\\_BRS\\_v1.0.pdf](https://www.unece.org/fileadmin/DAM/cefact/brs/BuyShipPay_BRS_v1.0.pdf)

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