

NAME THE CASE STUDY

Country / Countries

Date :

Business Trade Context	
<i>Please describe the business context / need to be addressed when opportunity to set a PPP occurred. What were the objectives?</i>	
<i>What is the scope of the PPP? What type of Trade Facilitation program is supported with this PPP?</i>	
<i>What is the current stage of play of this project? Designing, implementing or running?</i>	
<i>How is sustainability managed within the PPP?</i>	
Details of the solution (PPP in place)	
<i>What type of PPP is being put in place? (please check the appropriate type)</i>	<input type="checkbox"/> Concession <input type="checkbox"/> Build – Own – Operate <input type="checkbox"/> Design – Build – Finance – Operate <input type="checkbox"/> Lease – Develop – Operate <input type="checkbox"/> Build – Finance <input type="checkbox"/> Operate – Maintain <input type="checkbox"/> Other
<i>Who are the parties involved in the PPP?</i>	
<i>What types of risks have been identified? How is the risk shared between parties of the PPP?</i>	
<i>What is the duration of the implementation of the project? What is the duration of running/monitoring the project?</i>	
<i>What is the general initial budget of the project? Is there an aspect of revenue generation?</i>	
<i>What is the <u>business model</u> behind this <i>project</i>?</i>	“Business model” probably needs to be a bit more detailed as this could be interpreted in many ways.
<i>What is the role of each partner? (possibly including a governance structure).</i>	

Legal Context	
<i>Please underline main aspects of legal agreement between the partners of the project. (terms of contract, scope of project, revenue collection / guarantee of revenues, ownership of physical goods, share of each private partner in the project, etc.) covering the project's needs.</i>	
<i>How are exit strategies managed within the PPP?</i>	
<i>How are Intellectual Property Rights owned and protected within the PPP?</i>	
Implementation (of the PPP)	
<i>What is the lead agency within the government? (For example, Customs Administration or Transport Administration... not just "French Government")</i>	
<i>Are there multiple private partners? Is there a lead among these partners?</i>	
<i>What has been the procurement process to select and confirm the parties involved? What has made a difference in partners' selection?</i>	
<i>Please provide more details about the governance of the PPP. How are stakeholders involved? How is the efficiency of the PPP ensured? How are decency and transparency maintained within stakeholders? How are accountabilities distributed?</i>	
<i>Please provide more details about the policy of the PPP. Are there specific objectives? Specific rules to ensure sustainability of the compatibility between parties?</i>	

Outcomes and practical results	
<i>What is the governance structure?</i>	
<i>What are the operational processes of the project? (How do the partners interact more-or-less on a daily basis within the framework of the agreement? Regular meetings, reports for example.)</i>	
<i>Is capacity building an aspect of the project? Is it a desired outcome? How is this organized? (during the life of the project or especially at the end of the project – training, delegation, technical assistance, maintenance licenses...)</i>	
<i>How is promotion and communication organized?</i>	
<i>What are the tangible benefits of the implementation of this PPP?</i>	
Lessons learnt	
<i>What have been the greatest obstacles when preparing the project?</i>	
<i>What have been the greatest obstacles during the project?</i>	
<i>What have been the success factors when preparing the project?</i>	
<i>What have been the success factors during the project?</i>	
Contacts details for more information	