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UN/CEFACT's mission is to improve the ability of business, trade and administrative organizations, from developed, developing and transitional economies, to exchange products and relevant services effectively. Its principal focus is on facilitating national and international transactions, through the simplification and harmonisation of processes, procedures and information flows, and so contribute to the growth of global commerce.

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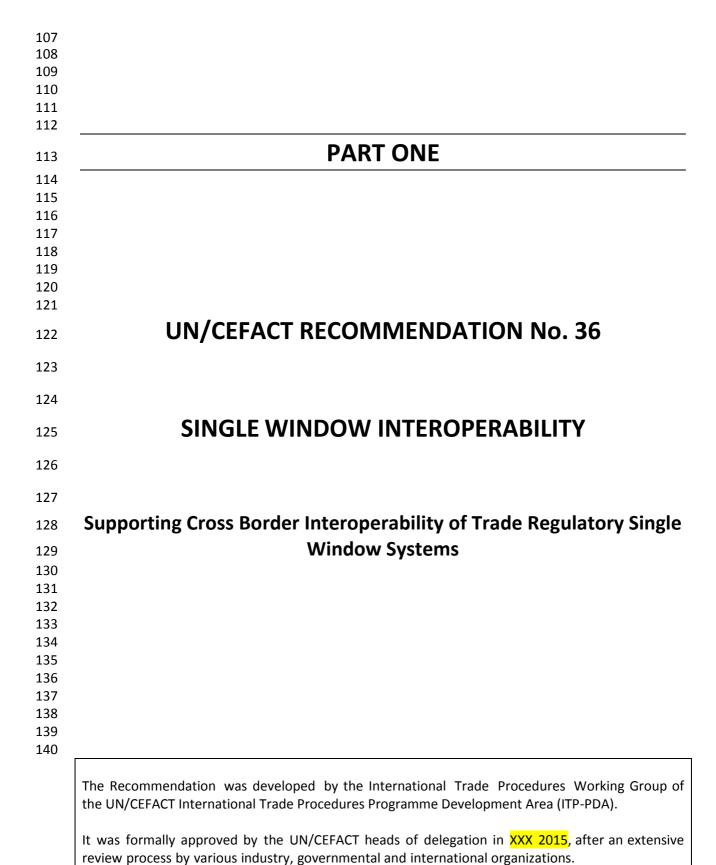
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1. Introduction

Theoretical and practical evidence and operational experience demonstrates the introduction of a trade regulatory Single Window facility could significantly improve the performance of the international supply chain. Enhancing and simplifying the exchange of information between the trading community (and trade services providers) and government has brought significant benefits in the administration of international trade and in many cases contributed to the growth of global commerce and assisted economic development with wealth and employment creation.

UN/CEFACT Recommendation 33 – Establishing a Single Window, and its Guidelines, offer guidance and advice on the establishment of a facility enabling trade related information and/or documents be submitted at a single entry point only once electronically. The process of introducing a Single Window is complex and raises issues that must be tackled to realise the optimum benefits. In response to requests from end users (both existing and potential), stakeholders and other interested parties UN/CEFACT developed and published two additional Recommendations.

The first was Recommendation 34 - Data Simplification and Standardisation for International Trade that recommends a simple, easy-to-use and cost effective 4 stage process to achieve the creation of a national simplified and standardised dataset. The second was Recommendation 35 – Establishing a Legal Framework for an International Trade Single Window provides advice and guidance in the form a Checklist of the common legal issues encountered when introducing a Single Window facility. Both Recommendations are applicable to each of the different models of Single Windows described in Recommendation 33.

Single Windows implementers, operators and end-users have realised that enabling a single point of data submission at the national level only partially meets the requirements of the entire international supply and value chain. Despite the successful implementation of paperless (or significantly less paper) trading with Single Window facility at the national level, many physical documents, both business and trade are generated to fulfil the requirements of trading partners, counterparts and authorities across the international border. These requirements decrease the effectiveness and efficiency of Single Window facilities.

To maximise the benefits of the national Single Window facility, coverage should be extended to include cross border electronic data exchange of document based information. Increasingly many governments supported by their business community, are demanding interoperability between Single Windows facilities, whether bilaterally or at the regional level. At the initiation of any interoperability initiative most emphasis is usually placed on the technical requirements needed to transmit the data timely, accurately and perhaps most importantly in a secure manner. However, interoperability is a process considerably more multifaceted.

Government, the trading community and other interested parties need a model of operation to ensure coordination among the different authorities and agencies with their respective cultures, objectives and agendas. Equally the system must acknowledge the views and opinions of other stakeholders to ensure it meets their business needs. This final point is important for software developers and vendors that may produce the interface applications for interconnectivity and interoperability.

This addition to the UN/CEFACT suite of Single Window products, Recommendation 36 – Single Window Interoperability provides guidance on the mechanism and systems required for the interconnectivity and interoperability of two or more national (or regional) Single Windows. The

individual recommendations address the fundamentals needed for the exchange of information beyond the domain of the national Single Window.

2. Scope

The scope of the Recommendation covers the interoperability between two or more electronic Single Window facilities in different countries or economies.

Consistent with the definition provided in UN/CEFACT Recommendation 33, the Single Windows discussed in this Recommendation are those that facilitate import, export and transit-related regulatory functions. The term "interoperability" in the context of this recommendation is defined as: the ability of two or more systems or components to exchange and use information across borders without additional effort on the part of the trader. ¹

Although the majority of national Single Window facilities are related in some way to international trade, there is distinction between the information and documents used within a country, and data exchanged between the trading partner countries or economies. The Recommendation concentrates on the information flows exchanged across the border and the interoperability and reusability in another Single Window facility.

3. Objectives of this Recommendation

The purpose of this Recommendation is to provide details of the preparations needed and the models for information sharing before implementing bilateral and regional Single Windows, and to give examples of best practice.

The objective of the Recommendation is to highlight the issues, and offer options for the establishment of Single Windows interoperability whether the national facility is operated by the public or private sector. The aim of interoperability should be to exchange accurate complete data (datasets) speedily, seamlessly and securely to the greatest benefit for operators and users. The exchange of information could be bilateral, multilateral (sub-regional, regional) or international through either a central hub, or a grid of inter-connected facilities, or a network of networks such as Value Added Networks.

The Recommendation does not aim to define the technical specifications or standards for Single Windows interoperability. The models described in the Guidelines are for reference purposes and planners, designers and implementers should build an interoperability module best suited to identified government requirements and the commercial and trading needs of the business community.

The target audience is predominately government, but the individual recommendations, the guidelines and the identification of good practice are equally valid within the business community.

4. Use of International Standards and other Guidance

UN CEFACT recommends that planners, designers, implementers and operators of Single Windows should use standards and technical specifications already developed by standards bodies at the national, regional and international levels. Government should encourage and fully support this approach.

¹ Adapted from the definition of "interoperability" provided by the Institute of Electrical and Electronics Engineers (IEEE) Standards Glossary available on: http://www.ieee.org

The development of bespoke solutions for operational or interoperability modules could result in the failure of the national single window to connect and operate with comparable facilities in other trading partner countries and economies.

In the Guidelines to this Recommendation, a number of possible models are presented and explained in detail including a dedicated interconnection between national Single Window facilities, or a network of NSWs interconnected, or individual NSWs connected to a central secure hub. The Annexes of the Guidelines provide specific advice to support implementation of the recommended actions above, including determining SWI business needs, technical semantics² and the governance, managerial and legal conditions needed to be in place in order to support SWI.

A repository of case studies for Single Window and other trade regulatory systems interoperability will be developed, published and maintained. The case studies will provide more substance to issues discussed in the guidelines and identify where good practice has been employed.

5. Recommendation

Interoperability is made possible through the use of standards but also through a framework that involves certain governance, policy, and technical structures. Single Window planners, designers and implementers whether public or private sector, or in partnership should:

a. identify and analyse the primary drivers and needs for Single Window Interoperability either current or in the future, including perspectives from public and private sector stakeholders in trade to determine the type of Single Window interoperability that will be necessary.

b. research and examine the type of business processes and information to be exchanged between the Single Window facilities, the existing semantic frameworks for this, and possible areas for improvement.

c. consider the most appropriate model(s) for governance of the interoperability activity, at the various stages of planning, implementation and ongoing operation in a way that is both financially and administratively sustainable.

d. research all regional and bilateral trading agreements and arrangements to ensure specific protocols or legally binding obligations are considered when developing a national Single Window facility.

² In the context of trade facilitation and the use of ICT in order to exchange data electronically between trading partners, semantics refers to the meaning of the information exchanged.

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1. Introduction

These Guidelines are complementary to UN/CEFACT Recommendation Number 36 on Single Window Interoperability. The Guidelines are written for all entities, either public or private, wishing to establish a Single Window system within national boundaries but interested to connect this system across borders to one or several other opposite Single Window system(s). The purpose of this interconnection is to enable interoperability across border electronic trading.

2. Generalities and Scope

Single Window Interoperability refers to the exchange of specified foreign trade related information in a structured format between two or more Single Window systems in different economies. This exchanged information shall be reused and processed for the purposes of international trade related (and) administrational services with minimum effort and modification. This Recommendation refers to Single Windows that are regulatory in nature, and interoperability that is cross border. These points are discussed in further detail below.

2.1. Single Windows facilitate regulatory functions

The UN/CEFACT Recommendation 33 definition of Single Window stipulates: "A Single Window is a facility that allows parties involved in trade and transport to lodge standardized information and documents with a single entry point to fulfil all import, export, and transit-related regulatory requirements." Therefore, other systems that offer single views to traders, such as Port Community Systems, but that do not deal with regulatory requirements are not included in this Regulation. That being said, there may be lessons to be learned from exploring models applied within these other systems that could be applicable in the context of regulatory Single Windows and these will be touched on within these Guidelines.

It is important to recognise that there are very few case studies of National Single Windows in the world today that allow trade and transport parties to fulfil all regulatory functions. Rather, it is more common to see Single Windows that emphasise one aspect or area of trade regulation over another. A couple examples of these are:

The Customs-centric SW (CSW) model: the CSW is focused on customs formalities. It involves stakeholders dealing with cross border movements of goods. In most countries, the customs declaration has been completely dematerialized: EDI flows transmit directly the data from private databases (importers and exporters databases or cargo community systems) toward customs clearance systems. Nevertheless, there are often up to 40 documents (certificates, licenses, authorizations, notifications or any other documents issued by many competent authorities) which must be joined in hard copy to the customs declarations in order to be checked by customs. The results are reflected in the customs treatment of the consignments. Border control measures aim at protecting citizens and consumers from unfair and illegal trade as well as ensuring their security and safety. Nevertheless, legitimate trade should not be unnecessarily hindered at the border. Balance between controls and trade facilitation must be observed. Automating the checks of customs declarations' supporting documents by using IT systems and mechanisms like web services will simplify the task of customs and accelerate the handling of the consignments for traders.

While many countries are successfully integrating other government agencies in their CSW, it should be noted that in most cases, CSW differs in practice from the conventional definition of a SW such as that used by UNECE in its recommendation N°33 of July 2005 in that many regulatory functions still happen outside of the single entry point of the Single Window.

The Transport-centric SW (TSW) model: a transport-centric SW concerns movements of goods (and persons) and their means of transport. In many cases, it is also linked to port community or authority systems, in the maritime, land, or air sectors. These systems provide an important view for traders tracking the progress of their goods and port service providers but also, in most cases, also provide a consolidation point for information that is necessary for regulatory purposes for example necessary commercial documents (bills of lading, etc.), information required for managing inspections, triggers for involvement of other government agencies, etc.

2.2. Interoperability is Cross-Border

As mentioned in the above section, in practice, it is more common to see several systems performing various regulatory processes sometimes behind a single trader view, other times not. It is due to this fact that the phenomenon of multiple "Single Windows" within one national boundary may exist. The aim may be for these systems to converge behind one single trader view, in line with the definition provided by Recommendation 33. However, the purpose of this Recommendation and its Guidelines is not to explore how these national systems may interoperate, but rather how Single Window systems within one country may interoperate with those of another. Thus, the scope of these Guidelines is focused on cross-border interoperability although, similar to the above exclusion of non-regulatory Single Windows, lessons for cross-border interoperability may be drawn from more general interoperability frameworks.

The overall focus of this Recommendation is on cross-border interoperability of Single Window systems. It leaves interoperability issues between two or more Single Windows in the same economy and jurisdiction to be resolved by national laws and solutions.

Cross-border interoperability means that a Single Window system in country A will achieve interconnectivity with a Single Window in country B. Thus, data messages can be exchanged between two or more national Single Windows and effectively used by the authorities and agencies in each country's Single Window environment. Moreover, this may include a transaction model that permits company X to send electronic data communications or electronic records replicating given trade documents in the same format to Single Windows in countries A and B by using the Single Window in country A as a platform, as a repository for authentication, or other channelling or support functions. Such transactions may be identified as Business-to-Government (B2G) interoperability.

2.3. Interoperability in practice

Interoperability can be either between two countries, on a regional basis, or international. While there is a variety of different models for interoperability that may be considered but these can be divided for the large part into two options:

Centralized Server Model: for example, States A, B and C all adhere to a Single Window ABC, the server for which is located in country A. Each country participates in server maintenance and costs. Most importantly, Single Window ABC will recognize and process electronic records received through the joint Single Window. Data exchanges in this arrangement could include B2G and G2G transactions.

Gateway Model: another type of regional Single Window environment is one where the central server manages a communications hub for each of the participating countries. The central server does not retain or archive any trade or regulatory data. Only the transmitting and receiving national

Single Windows retain such data.3

In addition to the differences in design models, SWI can also be shaped by their geographic and sector coverage.

Interoperability between national regulatory SW (bilateral interoperability): two countries that mutually agree on interoperability on partial or complete interoperability of their national single windows. Some examples include:

- South Korea & the Philippines
- The United State of America & Canada
- Omar & Malaysia

Interoperability of multiple single windows within a same region (regional interoperability): multiple countries within a same region agree multilaterally to either create a regional single window with which each national single window will interoperate or to fully align all of their national single windows to achieve full regional interoperability. Some examples include:

- ASEAN Single Window (ASW government agreement, all types of information)
- African Association for electronic commerce (AAEC)

Interoperability of multiple single windows across different regions (inter-regional interoperability): multiple countries in different regions agree multilaterally to either create an inter-regional single window with which each national (or regional) single window will interoperate or to fully align all of their national (or regional) single windows to achieve full inter-regional interoperability. Some examples include:

- APEC (Asia Pacific Economic Cooperation)
- SELA (Sistema Económico Latino americano)

Sectorial interoperability: it is reminded that the scope of a single window as defined within UNECE Recommendation 33 is a facility that allows parties involved in trade and transport to lodge standardized information and documents with a single entry point to fulfil all import, export, and transit-related regulatory requirements; however, for practical reasons, governments may prefer to concentrate only on a specific sector when discussing interoperability with partner countries. Some examples could include:

- Air-sector interoperability between countries eventually using a defined data model and messages such as those defined by WCO and IATA
- Customs-only interoperability between countries using the data models and messages defined in the World Customs Organization's Data Model
- Maritime-sector interoperability between countries (as can be reflected in the European Union's e-Maritime Single Window project, or the MIELE project between Korean & Italy)

3. Relation to other Recommendations

It is assumed that this Recommendation will be read and put in practice in conjunction with the three earlier UNCEFACT Recommendations 33, 34 and 35.

By emphasising the use of international standards and other transferable and translatable structures, these recommendations already set the stage for Single Window Interoperability (SWI). This is illustrated in the following direct extracts from the existing text:

⁻

³ See, e.g., Association of South East Asian Nations (ASEAN) Single Window at http://asw.asean.org/about-asw.

- Recommendation 33: "The use of standards and available tools will help ensure that the systems developed to implement the Single Window are more likely to be compatible with similar developments in other countries, and they could also help in the exchange of information between such Single Window facilities over time. In addition, the use of existing tools and best practices should help reduce the overall cost of implementation, as the project will be drawing on work already completed by other international standards organizations".
- Recommendation 34: "When undertaking the simplification and standardization exercise, Government should have a clear objective for the way in which the National Data Set will be used, whether to meet purely domestic trade needs or for incorporation into a national Single Window facility or utilization in any regional trade agreements, bilateral arrangements or other trade protocols".
 - **Recommendation 35:** "Creating legally enabling conditions for an International Trade Single Window constitutes, therefore, one of the main challenges for countries and economies establishing such a national facility and/or seeking to exchange information with other Single Windows. For many governments, the list of legal issues will provide the basis for discovering other issues related not only to B2G and G2B transactions but also to the broader B2B environment nationally and internationally".

Recommendation 35 also contains many indications related to the compliance of a national legal framework with international regulations or obligations.

There are many other resources available to practitioners, some of which are mentioned elsewhere in these guidelines. UNECE has also published a paper in 2013 on the subject entitled "Trends for collaboration in international trade: Building a common Single Window Environment" that is a useful reference paper for this effort.

4. Pre-Requisites for Establishing Single Window Interoperability

For an effective and sustainable implementation of single window interoperability projects, there are several important factors that need to be taken into considerations as described below:

4.1. Political will / identify driving force

Strong political will among decision makers and leading authorities is crucial when establishing first National Single Window solution and even more so when establishing Single Window Interoperability between two or more economies. Often political will can be reached through the clearly articulated needs of business community and practical examples of successful implementations and business cases. The Governments' decision on SWI implementation should be formalized and materialized through signing of bilateral or multilateral/regional Agreements. Such formality is important to gain trust and confidence of the participating parties for successful SWI implementation.

The commitment and understanding of available benefits by decision makers will make easier to identify the leading agency and driving force for Single Window interoperability. Natural choice for

⁴ UNECE, *Trends for collaboration in international trade: Building a common Single Window Environment*, ECE/TRADE/411 (2013), available at, http://www.unece.org/index.php?id=33946.

this role is the ministry and/or agency responsible for National Single Window operation.

The general acceptance of idea and operation will also help in finding the necessary resources for preparation and implementation of SWI activities; however, also challenges should be brought up to decision maker's awareness in an objective manner, not to build the vision of just a plug-in interoperability especially in multilateral interoperability cases.

4.2. Defined vision/scope for SWI

An important pre-requisite for starting the SWI planning and establishment is a common understanding of the aims and goals of SWI operation. Through the common understanding it is possible to create and define a clear vision for the development and scope for SWI.

- Defined scope of SWI activity is also important to focus the available resources towards the common goal, among all parties and economies participating the co-operation. This also enables common definition of semantics and terms under discussion and decision
- definition of semantics and terms under discussion and decision.

4.3. Desire and willingness on necessary levels to reach SWI

Not only the political will among decision makers and high officers guarantee the successful establishment and implementation of Single Window Interoperability. The positive curve and approach for the action has to be enhanced to all necessary levels of operation.

After the planning and contractual phase between the participating economies has been finalised the practical work for SWI establishment is still to be done. Full commitment of the technical and business process level of implementing parties is of key importance. The effort and cost for reaching this commitment is often very small compared to the barriers and inertia to overcome in case it is neglected.

4.4. Government/Agency sponsorship confirmed and Operational leadership identified and recognized (by stakeholders)

The support by government is important when establishing the SWI activity. The sponsorship is desirable to be in the form of acceptance and support for the activity (political will) as well as in the form of resources both financial and skills based. Therefore, the government sponsorship for Single Window Interoperability should be secured and confirmed with all appropriate authorities.

Clear roles and responsibilities related to SWI should also be set for government stakeholders and agencies, in order to prevent any task to fall in the "grey area" between the interfaces and, hence, blocking the development and implementation of SWI activities. On the other hand, the roles and responsibilities should be clearly set to maintain the management team support to the implementation of SWI and avoid confusion and misunderstandings along the process.

The SWI management team must also ensure and verify that all stakeholders understand the need and aim for the SWI activity. A specific task and skill required for the management team is the ability to engage all stakeholders in the project and keep them on board throughout the whole establishment and implementation process.

4.5. Sustainable transaction volume

There is no need to consider the establishment of SWI in case the trade transaction volumes between the respective economies are not sufficient to benefit from automated operations and information distribution and sharing.

An easy way to find out this factor is check whether the Trade statistics support the establishment of SWI. However, in case the trade statistics do not support the establishment of SWI operation it is good to have a look also to Trade volume prognoses if there are clear indications of increasing foreign trade activity that are supporting the establishment of SWI, especially between respective economies.

If the key factor of the decision is based on anticipation, there should be some foreseeable concrete events or actions that influence to trade volumes can be estimated and calculated reliably. This kind of event could be e.g. establishment of Free Trade Agreements.

4.6. Streamlined business processes

Streamlined SWI business process is essential to reduce double reporting of trade information, increase productivity and facilitate growth. Faster and more effective processes help the authorities to respond rapidly to traders and improve collaboration between all parties for better decision making.

- The streamline SWI processes should:
 - Reduce time to complete the trade regulatory procedures
 - Reduce complexity of import/export process
 - Reduce bureaucracy and inefficiencies between Authorities
- Increase adaptability

4.7. Consistent business processes

Consistent and equivalent trade and administration procedures and processes in economies establishing single window interoperability will greatly help in practical implementation of operation and negotiations on technical and other practical solutions to be implemented. In practice, this will be realised in terms of faster roll-out of the system and thus, cost savings for governments and business.

Some examples of the areas where consistent business processes may help SWI are introduced below.

Use of similar/corresponding standard trade documents and data sets in respective economies and by their responsible agencies is an important facilitating factor. In case the existing trade documents and datasets are different, there is a need for harmonization activity e.g. following the UN/ECE Recommendation 34 (Data Simplification and Standardization for International Trade).

Utilization of standard electronic documents and/or messages between trade and NSW and NSW's in respective countries will also be a very beneficial and facilitative issue. Furthermore standard based message implementation practices for messages will be a valuable asset for interoperability between National Single Window systems.

The Single Window Interoperability will also greatly benefit of implementation of corresponding product classification and customs tariff headings in participating countries.

4.8. Existence of National Single Window services

Basic set of NSW services - sufficient number of companies using the NSW services with sustainable

volume of trade do provide solid ground for enhancing the operation to SWI actions. The existing trade and usage of NSW also clearly shows where to find the possible partners for SWI enhancement.

A clear understanding of business needs for SWI, gained through NSW operation, is an important pre-requisite for understanding of the business aims and goals of SWI operation. Through this understanding, it is possible to define and develop business needs based vision and services for the SWI.

Experienced NSW organization and its experts are the key resources in enhancing the national operation to international and implement SWI services. The experts know thoroughly the NSW system, data contents, interfaces and functionality. They will also be in very important position when evaluating and identifying possible bottlenecks as well as developing the interoperability by harmonising the existing information, processes and practices for interoperability.

5. Limitations / Constraints and Challenges

There are challenges and constraints foreseeable for business needs of SWI initiatives/projects such as:

Evolving business processes. The business process is constantly changing to needs the
business needs of varies stakeholders. In addition to that, the control measures by the
Authorities are evolving to better facilitate the legitimate business transactions. The SWI
projects need to be robust and flexible to cater for the evolving business needs.

 • Legal requirement. Due to the national regulations, some governments are obligated to limit the sensitive business data exchange to protect the interests of the business community and its government. As such the level of details to be exchanged within SWI stakeholders are limited to such obligations. Appropriate regulations and laws for information collection and sharing between participating countries and different authorities need to be enacted for the effectiveness and efficiency of SWI implementation.

• **Disparity in the level of National Single Window implementation.** NSW as an important component in the SWI project implementation, the parties involved in the SWI project shall ensure the respective NSW would meet the business needs of the SWI stakeholders.

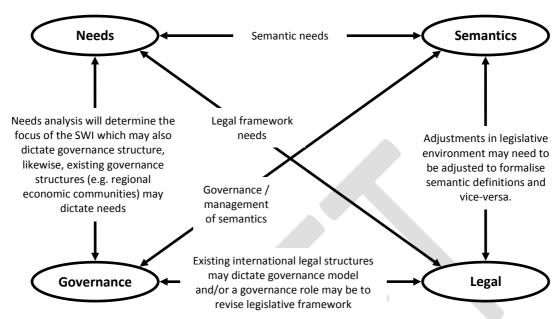
- **Funding/Costs.** The source of funding for the SWI implementation and operation vary according to the organizational/regional culture and nature of SWI implementation. The required funding's magnitude and profile over time should be defined in a business case. Following are some examples of the funding strategy to be considered:
- Direct funding form the participating Economies
 - o Private Finance Initiative (PFI) by the beneficiary of the SWI stakeholders
- 633 o Funding by donor organization
 - Fee based on SWI services where a viable business model to be deployed for the SWI users to reimburse the development and ongoing operational of SWI
 - Mixture of above mentioned sources

6. Structure of the Guideline Annexes

In order to facilitate the use of these guidelines, considerations have been organized among three topic areas included as: Business Need, Semantic Requirements, and Legal, Managerial, and

Administrative Aspects. These areas align with interoperability frameworks already in use (e.g. the EU Interoperability Framework) and allow for guidance to be sought in accordance with areas of specific interest to user groups. While all interrelate: "Why" and "How"

Figure 1: Examples of Linkages between SWI Concept Areas



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GUIDELINES FOR DETERMINING BUSINESS NEEDS OF SINGLE WINDOW INTEROPERABILITY

1. Introduction

The aim of these specific guidelines is to present examples of the multiple Business Needs for Single Window Interoperability (SWI) and propose mechanisms and tools for identifying them. The term "Business Needs" in this context is considered to cover both traders' and governments' needs and requirements for Single Window Interoperability. Consideration is also given to some basic requirements that need to be fulfilled in order to justify the implementation of SWI project.

The primary driver of the Single Window Interoperability is to facilitate traders to conduct foreign trade while government agencies take care of their tasks. Trade-related information exchange is originated to the need of seller and buyer to communicate between each other as well as with service providers during the trade transaction in order to facilitate the fulfilment of the transaction process. The same information can also be utilized between governments and agencies in different countries and economies for their needs and requirements to exchange trade related information between country of export and import and possibly also countries of transit.

 In addition, working towards the Single Window interoperability (including regional single window implementation) for cross-border information exchange, is based on trust between both traders and authorities for their readiness and willingness to provide and share respective trade related information for relevant and authorised parties.

Like business, the government agencies also aim to fulfil their responsibilities in most effective means and ways, while meeting their legal and operational requirements. In addition to that, they should accomplish their task with minimum bureaucracy and cost of compliance for traders as well as maximum transparency and predictability of the official procedures.

2. Why Interoperability?

In general, the business needs for cross-border trade information exchange in the context of National Single Windows cover the following:

Government-to-Government (G2G): facilitation of legitimate trade and fight against fraud require simple, rapid and standards trade/customs procedures and processes. Examples of the following G2G information exchange would expedite the risk analysis and process simplification for the Authorities:

- Additionities.
 - License, Permit, Certificate and others
 - Customs declaration information
 - Applications and decisions related to cross-border trade transactions

Business-to-Government (B2G): in the interests of business while fulfilling the levels of control between customs territories, the exchange of information between business and cross-border Government Authorities is essential. Examples of B2G documents maybe exchanged as follows:

- Advance Cargo information
- Conveyance information

As the Single Window systems covered in this Recommendation and Guidelines are aimed for facilitating regulatory trade information provision, the B2B data exchange for SWI projects are

subject to negotiation/consensus between respective government and traders and are outside the scope of this discussion.

In addition to the general reasons mentioned above, there can also be multiple specific needs for interoperability based on the agreements between the economies who are exchanging foreign trade related information. These should clearly be outlined in the agreements or protocols in order to ensure clarity on the intended usage of the information. Some of the reasons which may be outlined include:

• For trade facilitation. Supporting traders with their declarative obligations in other countries with which they are not necessarily connected would allow the economic operators to comply with these countries' obligations and to compete in the international market. One such example of this is listed above concerning advanced electronic security declarations. However this could be extended to other procedures up to full import related submissions. The European Union in its UCC is planning a possible centralized clearance which would allow a trader in one Member State to make declarations in multiple Member States through the single window platform of their own country. The Member States then exchange the required data for the full import declaration (or the requested economic procedure such as transit, inward processing or warehousing). This is definitely a step towards trade facilitation and would help economic operators compete in multiple countries.

• For risk analysis purposes. Receiving information related to the export declaration of the merchandise which will arrive would allow the government agencies of the importing country to asses any security, safety, fiscal or other risks. This aspect is outlined within the WCO "SAFE Framework of Standards" in the first pillar on Government to Government communication. It is also further developed in the WCO project on "Globally Networked Customs" in which the importing country will receive the export declaration related information from the exporting country in order to perform a comparative risk analysis.

• For advanced security declarations. Building on this principle of risk analysis, many countries have put in place an advance arrival security declaration system. This again is outlined in the WCO "SAFE Framework of Standards" in the first pillar. Now that these systems have been functioning for a few years, one of the major concerns is with the data quality. The information which is being received is not reliable enough to perform a proper risk analysis. Trying to get the information at the source, in the exporting country, would allow to improve the data quality. However, it would be difficult to oblige a foreign exporter to directly file information in to the importing country's computer system. Single Window interoperability could assist with this through bilateral agreements between countries where the exporting country's platform would capture all of the necessary data elements; then the exporter would request that these data elements be sent to the importing country's single window platform would transfer the information to the importing country's single window.

• For preparation of border volumes. At the very least, exchanging information about volumes which are departing and which will arrive in a country on an approximate date would allow the importing country to try to adapt their infrastructures accordingly in order to accommodate the expected trade volumes.

• For combatting illicit activity. When identifying illicit merchandise or suspected illicit

merchandise at export, the exporting country could forewarn the importing country in order to ensure that the merchandise is properly inspected upon arrival. This could also be extended to suspicions of fiscal evasion through the trading transactions and allowing countries to plan the proper inspection relative to such transactions.

3. The Benefits of Single Window Interoperability

Linked to the above reasons for SWI, an understanding of the potential benefits is also important. Single Window facilities have a proven track record of delivering substantial benefits to both government and the business community. Specific example can be found in both Recommendation 33 with its Guidelines and the Repository of Single Window Case Studies. Generally the benefits accrue at the national level, improving and enhancing trading performance of a country up to the completion of the export process and the goods are ready for international transportation.

Government and business should not allow improvements generated by a Single Window facility to cease at the national border. Benefits realised nationally could be extended to the international movement of goods. Countries currently operating a national Single Window and those planning the introduction of a similar facility should actively and positively consider the development of an interoperability module as an integral part of the facility. The obvious advantage would be the ability to communicate trade-related information easily and quickly, and more cost effectively for both government and the trading community.

Other benefits flow from an interoperability module for a national Single Window and could include:

- The transfer of master files between business partners, services providers and the authorities avoiding the repeated need to submit or transmit the constant basic (header) information of the relationships between trading partners
- Developing and progressing the concept of the 'data pipeline' where information would travel from origin to destination and could be accessed by appropriately authorised private and public sector parties to the specific trade transaction
- Increase transparency and trade compliance with more timely and accurate trade related data delivered earlier in the international trade process for individual trade transactions
- Support coordinated border management and application of risk management in combatting fraud and illegal trade
- re-use of export data to populate transit declarations and import entry requirements reducing delays at the national and international borders
- opportunities to review and modernise the legal framework and create or amend existing legislation covering the duties and obligations of parties involved in the international trade transaction
- improved and enhanced trade agreements with interoperability as an integral part of the protocols conferring preferential or non-preferential treatment.
- Harmonized trade data that reduce data redundancy and improve the consistency and accuracy of data for the Authorities at both exporting and importing Economies.
- Streamlined SWI business process that reduce costs and administrative burden
- Support regional integration and trade
- Foster economic growth

4. General Business / Sustainability Analysis

The Business needs and sustainability analysis are important to implement in order to understand the real needs of business community and government to implement SWI, identify the gaps and required development activities to reach the sustainable SWI activity as well as identify the expected impact / benefits to be achieved by implementation.

 The aim of Single Window as well as Single Window Interoperability is to facilitate trade by making the regulatory requirements and their fulfilment as easy and smooth as possible for businesses and at the same time meet the requirements and procedures set by authorities.

The task for Business needs and sustainability analysis is to find out:

- the need for facilitation within the SWI context (goal for SWI activity)
- what is already done (present/as-is situation)
- where to facilitate (identify the process gaps)
- how to facilitate (identify the procedures and best practices)
- when to facilitate (what should be done first)

The business needs analyses should not be stopped when the implementation of SWI is done, but to continue with user and stakeholder feedback collection and evaluation of experiences when the operation is up and running.

With sustainability there is three sides; economical, environmental and social sustainability. The economical sustainability is easiest to measure and necessary or even self-evident requirement for all business activities. Environmental sustainability has become more and more important part of the business operations including the efficient usage of energy and other resources and minimum influence to the physical environment. The social sustainability aims on good business relations and mutual benefit to all stakeholders.

Below are the steps to carry out analysis in order to find out the necessary information and tasks to start development of Single Window Interoperability.

a. Identify key stakeholders – identifying parties who will be affected by the SWI implementation.

b. Capture Stakeholder's interests and requirements – conduct study on each identified stakeholder's business needs and requirement for SWI. The gathering of information could be achieved through conducting workshops and/or working groups.

- **c. Categorize business needs and requirement** the business needs and requirement could be categorised into the following groups:
 - Strategic
 - Business
 - Operational
 - Technical

- **d. Finalize the business needs and requirement for the SWI project** once gathered and categorised all the business needs and requirement, determine which requirements are achievable and how it can be implemented by:
 - o prioritizing the needs/requirements
 - o analysing the impact
 - resolving conflicting issues
 - analysing feasibility

e. Sign-off – the stakeholders or their representatives shall sign-off the business needs analysis report/agreement to ensure that the SWI meets their business needs and

therefore committed to support the implementation of SWI project.

5. Analytical considerations

In conducting the needs analysis, the following analytical considerations may be made:

5.1. Trade volume between economies involved

Trade (customs and transport) import and export statistics are the traditional tool and means to analyse foreign trade volumes on the country and trade sector level. The statistics are not a reactive tool and always behind the latest changes of trade volumes, but on a longer run trade statistics provide reliable information on foreign trade trends and developments. The trade statistics however does not provide direct information on the frequency and number of individual trade transactions and, hence, not so specific information for sustainability of Single Window Interoperability. Trade statistics can be used for analyses of general trade volumes between countries, sectorial division of traded goods and modes of transport utilised in export and import by product category. The trade statistics might be available in different contents and combinations in different countries. UN Statistics Division is standardising the collection and publication of trade statistics. Internationally trade statistics are collected into The United Nations Commodity Trade Statistics Database (UN Comtrade).

 Prognoses and surveys on Trade and economic situation and development can be used for evaluating the future development of trade volumes in general and between specific countries and trade sectors. Combined with the study on trade statistics a reasonably good estimation on the trade volumes and their present trend foreseeable development can be created to support the decision making and planning of SWI activities.

Free Trade Agreements and other preferential arrangements do normally boost the trade between economies. In addition to the main benefits of FTA, the influence of free trade agreement to the business activity might be one of the triggers to implement SWI arrangement. Combined together FTA and SWI may create a powerful tool for predictable, stabile and harmonised trade procedures between participating economies.

5.2. Strength of political will

The level of commitment among political decision makers and leading authorities is of major importance when establishing Single Window Interoperability between two or more NSW's. The level of commitment to the SW operation and development can be studied by interviews and discussions with appropriate political decision makers and lead authorities like customs and trade ministry officers etc.

Often political will can be reached through the needs of business community and examples of successful implementations and business cases. It is important that all relevant stakeholders will be interviewed and briefed about the benefits and possibilities of SWI. However, also challenges should be brought up to their knowledge in an objective manner not to build the vision of just a plug-in interoperability especially in multilateral interoperability cases.

Awareness level on SWI benefits among decision makers and leading authorities as well as business stakeholders is key issue. The awareness can be raised with tools like seminars, interviews and discussions. Also a questionnaire is a practical method to raise awareness on the topic at the same time as the present level of awareness is studied. a questionnaire also provides basic information on the general attitude toward SWI. The attitudes and impressions may be checked with discussions

and interviews e.g. while conducting studies for reviews and analysis.

894 5.3. Level of "Local" interoperability (national agencies to the NSW)

- 895 Business process analysis and modelling should be implemented among organizations related to 896 NSW and their interoperability with international SWI in order to find out possible bottlenecks and 897 development areas.
 - Analysis and modelling (or reviewing) of AS-IS situation of business processes and data flows between (business and NSW and) NSW and government agencies and administration
 - Analysis of SWI requirements and needs for processes and information flows

5.4. Internal review of national readiness for SWI

- Study and interview among business and stakeholders should be conducted to review the readiness for SWI activity. This is especially important to be conducted among NSW operational staff.
- 905 Motivation of stakeholders and NSW operational staff
- ICT readiness software, hardware and data communication
- 907 Scheduling

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908 5.5. Stakeholder needs

- Study and interview review and analyse stakeholder business and other possible needs for SWI. The reviewed areas could be, but not limited to the following:
 - Stakeholder analysis and evaluation of business needs
 - Mutual user recognition mechanism Trader identification Trusted Trader—schema. Mutual recognition is needed for SWI and SW's are encouraged to create a mechanism for that. (Should the guidelines go even further and propose or specify mechanism(s) that should be used? In this case there is need for some technical and legal specifications/definitions).
- 917 Trade transaction identification
- A mechanism for trade transaction identification is needed to track and trace trade documents and connect the documentation to the goods (items)
 - Use of appropriate classification system for product identification
 - HS codes or other agreed product identification scheme
- 923 More stakeholder analysis are described in the below section.

924 5.6. Bilateral Trading Agreements Research

- Need to research all regional and bilateral trading agreements and arrangements to ensure specific protocols or legally binding obligations are considered when developing a national Single Window facility.
- Such research may reveal examples where a trading agreement may need amendment or revision.

5.7. Cross Border and Transit Trade Information

- We suggest the collection of cross border and transit trade related information requirements that should be considered in the design of any interconnectivity and interoperability module for the
- 934 national Single Window.

935 5.8. Sustainability National SW & international interoperability

- The participating Authorities shall conduct Cost/benefit analysis and evaluation to assess the feasibility and benefits of SWI implementation in the long term.
- The participating Authorities shall also consider appropriate operational and business model for the implementation of SWI. The SWI operational and business model will be discussed in detailed in the Governance Discussion Paper.

5.9. Environmental sustainability evaluation / analysis

Environmental sustainability analysis should also be a part of the analysis for SWI. It is anticipated that SWI will have the similar effects to environment as most of the electronic business developments. At least the use of paper and energy for producing, transporting the documents will be reduced. The analysing methods that could be implemented here are e.g. Supply Chain Environmental Sustainability Scorecard and Environmental footprint analysis.

6. Analysis of parties and stakeholders' business needs

It is crucial to analyse the roles and benefits of each parties involved in the SWI implementation. The scope and objective of the SWI project could be defined by analysing the existing trade relationship and capacity between the participating countries and its readiness/preparedness for SWI. Below outlines the business needs of each stakeholder in relation to the cross-border trade facilitation business processes:

Governments (top/deciding level) – Governments play a key role in establishing Single Window Interoperability. Government decisions pave the way for trade agreements and conventions resulting increase of trade volumes. The government decision or acceptance is required when starting to establish and implement information exchange between National Single Window systems between two countries or economies. Governments can also create a feasible environment for implementation of trade facilitation measures, allowing its benefits like Single Window interoperability to be utilised.

Lead Agency (implementation level) – Single Window lead agency take the responsibility of coordinating and implementing the SWI activity. Lead agency will also take the action to negotiate on harmonization of practices and interfaces as well as necessary information, like data sets (documents), codes etc. The lead agency may take care of the implementation action itself or nominate a **Single Window Service Provider** to take care at least of the technical implementation of Single Window interoperability.

Traders/Declarants (information source level) – Without traders and the requirement to provide information on the traded goods along the supply chain for fiscal and other purposes the SWI activity will not be needed. The SWI activity is established to facilitate the traders' burden to provide information to administration.

Other interested parties involved in the business process:

• Participating Government Agencies could be involved in Business to Government (BtoG), Government to Government (GtoG) relations. The BtoG is an interaction between a trader and administration. Different possibilities to enter the information exist: direct trader interface; EDI, web forms, etc. GTG relationships can have two facets: The 'external' case of GtoG is when there is an interaction between two international administrations. The 'internal' case of GtoG is when there occurs data exchange internally in a country between

its local agency and related national governmental agencies.

• Chambers and others associations are interested in developing ICT infrastructure for facilitating global trade. Chambers of commerce deliver international certificates. For example certificate of origin may be needed to comply with Letters of Credit, foreign Customs requirements or a buyer's request. Electronic signature is needed for SWI.

• IT Service Providers can facilitate the process of SWI. They can offer IT services and participate in developing, implementing or updating digital infrastructure or services for private traders or administration. Interoperability will permit to optimize the supply chain management (tracking goods, knowledge in real time, anticipating event...). This market if it is generalized at an international level will permit scale economy and lower software prices. This can foster innovation.

• **Financial institutions** facilitate the flow of money between a supplier and a buyer. There are different types of payment to secure international sales transactions as Letter of Credit or Documentary Collection. Even if banks use SWIFT messages for issuing international trade payment, lots of papers (such as packing lists, insurance certificate, certificate of origin, commercial invoice, transport document, EUR1...) are still sent in paper between the import and export banks. Single windows interoperability could be an opportunity to dematerialize the payment process in parallel of SWIFT platform.

 Port Operators are obliged to report formalities concerning ships arriving in and departing out their countries. Two kinds of information systems are concerned for maritime transport: shipping and goods.

O Shipping: Vessel can be linked with port community system which manage port of call, dangerous goods and etc. Standardised form for regulatory reporting are defined by the International Maritime Organisation (IMO) convention on Facilitation of International Maritime Traffic (FAL). The different FAL paper forms are currently: general declaration, cargo declaration, ship's stores declaration, crew's effects declaration, crew & passenger lists, dangerous goods, declaration of health. In Europe, the Directive 2010/65/UE ⁵ aim at simplifying and harmonising the administrative procedures applied to maritime transport by establishing a standard electronic transmission of information and by rationalising reporting formalities no later than 1 June 1 2015. In this maritime single windows project, each port sends data to a national system (in France named Traffic 2000) which transfer information to agencies (health ministry, cross border police...) and to European database (SafeSeaNet).

 Goods: Freight data can be integrated in a cargo community system which supports, in particular, e-customs process.

 • Ship owners are interested in sending the information only once in the national single windows (for example some information of the FAL (shipping) are similar to the goods clearance). This One stop shop interface requires port operators to agree on data format. For example customs good classification is HS code whereas dangerous goods are classified with united nation systems. Furthermore statistics for maritime transportation of goods in France is based on another system named NST. Simplifying, rationalizing, standardizing different nomenclatures, agreeing on standards are key issues to prepare SWI. Ship owners require similar port single windows systems at an international level. For example Directive

⁵ http://eur-lex.europa.eu/legal-content/EN/TXT/PDF/?uri=CELEX:32010L0065&from=FR

2010/65/UE will be implemented with 28 different project teams. Coordination is needed (in Europe ANNA⁶ has this role). It means developing similar IT languages, standards and procedures.

Air cargo community composed of different stakeholders: airlines, airport authority, ground handling agents, freight forwarders that currently exchanging air cargoes information via existing air cargo community system. The Government Agencies and logistics actors would benefit from the data exchange between existing air cargo network/system to SWI that maximizing the data reusability and accuracy readily available in the existing systems.

7. Conclusions

It is crucial to perform business needs analysis prior to development of regional or Single Window interoperability projects as it will help the parties involved to understand the business goals and what has in place to support the implementation of SWI.



1048 ANNEX B

SEMANTIC GUIDELINES FOR SINGLE WINDOW INTEROPERABILITY

1. Introduction and Definitions

These guidelines refer to the semantic aspects of Single Window Interoperability (SWI): how can semantic interoperability be achieved?

For the basis of this Guidance, the following definitions are offered:

• Semantics is the study of meaning. In the context of trade facilitation and the use of ICT in order to exchange data electronically between trading partners, semantics refers to the meaning of the information exchanged – which must be identical. Semantic work confronts different ways of naming and describing things unambiguously. In an electronic data exchange, the result is the establishment of national harmonized or standardized data sets. Using these data sets the trading partners assign the same meaning to the information exchanged.

• Semantic Interoperability implies that the precise meaning of data exchanged electronically is preserved and well understood in an unambiguous manner, independent of the way in which it is physically represented or transmitted. Separating the model from the technology allows for alignment of business processes while still supporting variations in both business practices and information technology. This is fundamental to the concept of technology neutrality. Particular implementations, however, do require models to be expressed into technology-specific syntaxes and this can be achieved by using UN/CEFACT's technical specifications, such as UN/EDIFACT (ISO 9735) and UN/CEFACT's Naming and Design Rules for the Extensible Markup Language (XML).

• **SW Semantic Interoperability** is verified when two or more SWs perform mutually agreed business processes using predetermined electronic messages containing data whose meaning is identically interpreted by independent parties because they refer to a mutually agreed standardized data set. These messages can be as simple as sending a document and receiving an acknowledgement but may encompass more complete conversations (choreography of transactions).

• **Business processes** is the detailed description of the way participants intend to play their respective roles, establish business relations and share responsibilities to interact efficiently with the support of their respective information systems. Each business transaction is realized by an exchange of business documents (also called messages). The sequence in which these documents are used, compose a particular instance of a scenario and are presented as use cases. Business processes can often be visualized with a flowchart as a sequence of activities with associated decision points or with a process matrix as a sequence of activities with relevance rules based on data within the process.

2. Basic principles and levels of semantic interoperability

Interoperability is achieved at different layers: data-set creation methodology, data sets, business processes and messaging.

2.1. Data set creation methodology

1096 UN/CEFACT Core Component Technical Specification (CCTS) 2.01 – a methodology for developing a 1097 common set of semantic building blocks that represent the general types of business data in use 1098 today and for the creation of new business vocabularies and restructuring of existing business 1099 vocabularies.

2.2. **Data-set level**

At a data level, interoperability of two or more countries' data sets is set out within the UNECE Recommendation 34. The ultimate goal is to define one standard set of data and messages to meet all governmental information requirements related to import, export, and transit procedures. One of the objectives of data simplification is to eliminate redundancies and duplication in the submission of international trade and transport data to government authorities.

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In the context of SWI, this data-level interoperability may address all import, export and transit procedures between the participating countries. Or it may only address a mutually agreed subset of these procedures. It could alternatively even be enlarged to include other sectors.

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The alignment of two or more standardized data sets has important consequences in terms of safe supply chains and trade facilitation for enterprises but do not necessarily mean that business processes and their corresponding electronic exchange of information are identical and do not necessarily lead to cross border exchanges.

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It is preferable to base data harmonization on recognized international standards. This should allow inclusion of other participants at a later time, or interoperability with other systems not included within the scope of the SWI project. Depending on the standard organization's participation, such international standards will likely have been the result of key stakeholders in a number of domains and in a number of economies. This is the case of data standards and processes developed within UN/CEFACT, building on several decades of collaboration between countries and between the private and public sectors. Some of the results from this include:

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UNTDED - a joint UNECE and ISO standard with over a thousand data elements. It is referenced within ISO under the International Standard ISO 7372. The Maintenance Agency is composed of inter-governmental and non-governmental bodies.

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UN/CEFACT Core Component Library (CCL) - a library of business semantics in a data model which is harmonized audited and published by UN/CEFACT. The CCL uses Core component Technical Specifications (CCTS) to ensure consistency and interoperability. The library has contributions from many organizations including government and business and deals with cross border trade for messages for Buy – Ship – Pay business processes.

2.3. **Business process level**

When two national SW systems want to exchange information, they need to have agreements concerning their common business processes. The modelling of these processes should be based on approved modelling techniques such as such as the UN/CEFACT Modelling Methodology, which is based on the Unified Modelling Language (UML).

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As outlined in Recommendation 34, when analysing the harmonization of the data sets, it will be 1140 necessary to consider the implications of each data element's use within the context of the related process. Insofar as possible, the related processes should be aligned.

The alignment and harmonization process may result in an overwhelming mass of information. For this reason, the SWs which are seeking interoperability may wish to start by concentrating on certain aspects or domains which will be the initial subject of interoperability, then eventually roll out to other aspects or domains.

• UN/CEFACT Business Requirement Specification (BRS) – The BRS is the mechanism for documenting user requirements and guiding the standards development process.

• Unified Modelling Language (UML) is a modelling language for design systems developed by the Object Management Group (OMG). It can include class diagrams, sequence diagrams, etc.

 UN/CEFACT Modelling Methodology (UMM) is a UML modelling approach to design the business services that each business partner must provide in order to collaborate. It provides the business justification for the service to be implemented in a service-oriented architecture

2.4. Message level (syntax)

 Business processes are executed by the exchange of messages. The content of these messages needs to be agreed by both parties: sender and receiver. They are assembled using the above mentioned standardized data sets.

Interoperability at the level of XML Schemas implies the harmonisation of naming rules and technical standards (of data models); class diagrams, class level, attribute level should be extended with xml schemas.

• This XML Naming and Design Rules (NDR) specification is based on the World Wide Web consortium suite of XML specifications and the UN/CEFACT Core Components Technical Specification (CCTS). This specification defines XML Schema and Schema documents which are published and form the basis of UN/CEFACT standards publications. It has been developed to provide consistent and computer generated XML expressions of libraries created using CCTS specification. Therefore it takes a specific semantic data model and transforms it into its syntactic equivalent.

3. Issues and challenges

3.1.

One of the main challenges today is a lack of interest for interoperability outside of limited domain uses. There are however a number of international organizations which are working towards standards which contribute to interoperability on a global level.

ISO-IEC-ITU-UNECE Memorandum of Understanding

Achieving interoperability on a global level

These four international standards organizations (International Organization for Standards – ISO, International Electronic Commission – IEC, Intenational Telecommunication Union – ITU, and the United Nations Economic Commission for Europe – UNECE) have concluded an agreement which aims to coordinate the members' efforts on standardization and avoid duplication of work.

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One recent joint project has been a proof-of concept whose main goal is to develop semantic interoperability across consumers, industry and governments by reference to the following requirements:

- Clear definition of concepts
- Governance and operation of the vocabulary, in a web-enabled syntax neutral environment
- The processes for discovering concepts and reusing them to foster interoperability
- The process for defining and agreeing extensions to the vocabulary
- Support for multiple representations
 - Support for multiple languages
- Implementation support tools, including mapping between native data in applications and the vocabulary
- Use of tools such as Simple Knowledge Organization System (SKOS) and Resource
 Development Framework (RDF)
- Deployment of the vocabulary Publicly Available Free of Charge

3.2. Conformance versus compliance versus consistent to international standards

When the implementation of a given solution is defined solely with the terms and within the scope of a given standard, then it can be considered *compliant*. When the implementation of a given solution uses all of a given standard and builds upon that, it can be considered *conformant*. However the extensions which were added may not be interoperable with other solutions since not included within the referenced standard.

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When the implementation of a given solution uses only parts of a given standard and builds extensions upon that, it can be considered consistent. Again, the extensions which were added may not be interoperable with other solutions since not included within the referenced standard. What's more, as not the entire referenced standard is used, there is a chance that another party which used the same standard might not be able to align since parts will be missing from the "consistent" solution.

3.3. Actors needing to comply with multiple single windows

- In an international supply chain, it is possible that a single actor will need to comply with multiple single windows. This may be obvious for actors with operations in multiple countries, each with their
- own national single window. However, there can be cases within a national environment with
- multiple single windows each handling regulatory procedures.

3.4. Different levels of experience

- 1215 Single window implementers may have varying levels of experience making negotiations of
- interoperability a challenge. Some long standing implementers may have a very mature system and
- rich experience background which a country that has just begun its implementation will not have.
- Such an imbalance may make alignment a challenge as lesser experienced implementers may have
- 1219 requests which are based more on preconceptions rather than on actual experience and application
- of the principles set out in UNECE Recommendations 33, 34 and 35.

3.5. The importance of context

- 1222 The impact of sectorial and official contexts on SWI will be important and absolutely necessary.
- However due to the existence of harmonized data models and standard libraries, it will be possible

to establish semantic interoperability between SW systems in a relative sense without prejudicing the remaining differences between different contexts.

An Example of Context in CCTS:

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From CCTS 2.01 we have selected the following example which illustrates the notion of context and shows that electronic exchanges are not completely standardized precisely because they need to be adapted to the context in which they are used but are nevertheless calibrated by the reference to generic concepts:

- An invoicing Business Process uses a piece of information such as Invoice. VAT_ Tax.
 Amount.* Invoice. VAT_ Tax. Amount is a Basic Business Information Entity that is based on the Basic Core Component of Invoice. Tax. Amount.
- The invoicing Business Process is using Invoice. Tax. Amount in a specific Business Context where the Business Process Context = Purchasing, and the Geopolitical Context = EU.
- Therefore the application of Context adds a specialized definition, but in all other respects the Basic Business Information Entity is the same as the associated Core Component of Invoice. Tax. Amount, i.e. it has the same structure and Data type.
- * In accordance with rule [B17], VAT would be defined as Value Added Tax in the definition for the Basic Business Information Entity of Invoice. VAT_ Tax. Amount.

In CCTS 2.01 we find 395 occurrences of the string context.

The existence of different contexts in which developments occur results in the adaptation of a particular system to the different national or regional SW systems with which it communicates. Participation in multiple SWI initiatives has been implemented by TradeXchange of Singapore which is a partner in SWI systems of PAA, ASW and participates in APEC regular SW interconnection workshops. TradeXchange adapts to all these environments but influences them.

1235 ANNEX C

GOVERNANCE OF SINGLE WINDOW INTEROPERABILITY

1. Introduction to Governance of Single Window Interoperability

Single Windows for external trade by their nature involve a large number of stakeholders: from the public regulatory agencies to private actors within the supply chain that will interact within the Single Window environment. Add a cross border dimension and the number of stakeholders increases exponentially. Governing these systems within such a broad operating context and involving varied interest groups becomes a challenge for planners and implementers.

2. Definition of Governance

The term "governance" in itself is a broad term and is often used to denote power, e.g. who sets the agenda (mission, plan, structure) within a given context. Various state-centric definitions of governance exist. For example, the World Bank suggests that governance is "the process – by which authority is conferred on rulers, by which they make the rules, and by which those rules are enforced and modified." The UNDP proposes that it involves "the exercise of economic, political and administrative authority [...]. It comprises the mechanisms, processes and institutions through which citizens and groups articulate their interests, exercise their legal rights, meet their obligations and mediate their differences".8

In business, "governance" can be described as: "The combination of processes and structures implemented by the board to inform, direct, manage, and monitor the activities of the organization toward the achievement of its objectives." This offers a much wider application of the term, which we can adapt to understand that governance involves processes, decision-making, definition of actions, distribution of powers and accountability as well as performance management. From this interpretation of governance, various questions arise:

- What processes are used for making decisions?
- What actions are necessary?
- To whom are powers granted and how?
- How is performance verified or measured?

These questions are all applicable in the context of planning and implementing interoperable Single Windows for trade across borders. This paper will seek to explore these questions and identify possible models that can be used to govern SWI.

3. Review of Guidance on Single Window Governance to Date

The concept of Single Windows for trade is not a new one and various guidance has been developed over the ten years since the release of UN/CEFACT Recommendation No. 33 to support policy-makers and implementers of National Single Windows. A few of the key sources are detailed below: The UN/CEFACT Recommendation No.33 Guidelines on Establishing a Single Window provides no specific advice with regards to Single Window governance, although ideas on governance may be

⁷ The World Bank, "Arriving at a Common Understanding of Governance": http://go.worldbank.org/G2CHLXX0Q0

⁸ United Nations Development Programme, "Governance for Sustainable Human Development", UNDP Policy Document, New York, 1997.

⁹ Institute of Internal Auditors (IIA) "International Standards for the Professional Practice of Internal Auditing: Glossary", https://na.theiia.org/standards-guidance/mandatory-guidance/Pages/Standards-Glossary.aspx

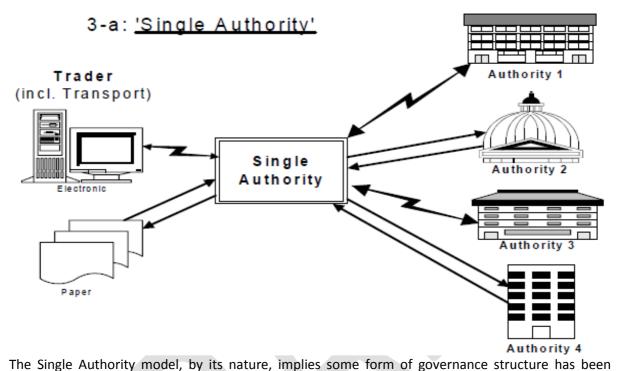
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Figure 2: UN/CEFACT Recommendation 33's Single Authority Basic Single Window Model

Statistics Sweden, Swedish Board of Agriculture, and National Board of Trade.



extrapolated from the Single Authority basic model for Single Window in which one agency is given authority to execute selected tasks on behalf of other agencies. The Swedish Single Window is given

as an example in this case as Swedish Customs performs tasks for the National Tax Administration,

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applied in order to provide the framework for one authority to act on the others' behalves. The alternative, automated models for Single Window provided in the Recommendation Guidelines do

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Notably, the Recommendation 33 guidelines identify several characteristics for the Lead Agency stating that it must have the necessary:

Beyond the Single Authority model, Recommendation 33 and its Guidelines provide a little more insight to governance options, introducing the idea of a Lead Agency for a Single Window but

acknowledging that this will vary from country to country depending on legal, political and organisational issues and may be public, private or some combination of the two (e.g. the public-

private partnership in Mauritius). It also touches upon the varying role a Lead Agency might have in

the Single Window, either simply as a coordinator (e.g. Netherlands), or a stronger operator but

- Vision
 - Authority (legal)

does not go into further details.

- Political backing
- Financial and human resources
- Interfaces to other key organisations

not necessarily carry the same implications for governance.

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Finally, it points out that Customs can be the agency best suited to lead a Single Window development and implementation, as was played out in the majority of the Single Window case studies reviewed for the Recommendation.

The World Customs Organisation (WCO) took forward the idea of Customs having a lead role in the establishment of National Single Windows and provided further guidance in the form of the WCO Compendium on How to Build a Single Window Environment. This Compendium focuses on "a philosophy of governance" behind Single Window which contributes to the transformation of government structures in such a way that they better serve citizens' needs. The Compendium draws a link between Single Window and other concepts such as Coordinated Border Management (also known as Integrated Border Management) and inter-agency cooperation but does not provide more detail as to the governance structures that might be put into place to manage such cooperation beyond the assignation of [Customs as] a Lead Agency.

UN/ESCAP's Single Window Implementation Guide broke basic principles of governance into component parts including stakeholder collaboration, business and governance models enforcement including finance, implementation and operation governance among its 10 key components of its Single Window Implementation Framework (SWIF).¹⁰ This Guide provides a useful view of how cost benefit analysis may be conducted to determine the most appropriate National Single Window model for implementation. Although not explicitly stated, this analytical work may also be applied to distinguish the best governance model for a given implementation.

Moving beyond guidance and recommendations specifically aimed at the development of National Single Windows, the recent UNECE paper "Trends for collaboration in international trade: Building a common Single Window Environment" offers some more detailed advice for governance of SWI introducing the concept of centralisation versus federalisation (or network) in terms of organisation and governance of interoperability.

Other sources of information and related concepts that may be useful to acknowledge in the discussion on governance and SWI include:

- UN/CEFACT Recommendation 4 on National Trade Facilitation Bodies
- WCO guidance on Coordinated Border Management and Globally Networked Customs
- European Interoperability Framework and guidelines on Integrated Border Management
- Public-Private Partnerships
 - Regional Integration

In addition to the above, Case Studies directly applicable to the SWI discussion include:

- ASEAN
- Korea (incl. Korea-China-Japan Maritime Platform)
- EU (UNECE paper, EU Interoperability Framework & TRACES system, Maritime SW, ICS & NCTS, TIR)
 - African Alliance on eCommerce

4. Governance Models

As shown, the guidance to date with respect to governance models for National Single Window implementation is fairly broad-based with little specific and direct relation to SWI. This discussion paper aims to extract lessons learned from conventional models and apply them in a new framework for SWI. In order to do this, it is necessary to revert back the original questions of

¹⁰ The SWIF is based on "The Open Group Enterprise Architecture Framework", TOGAF, which includes implementation governance as a key phase.

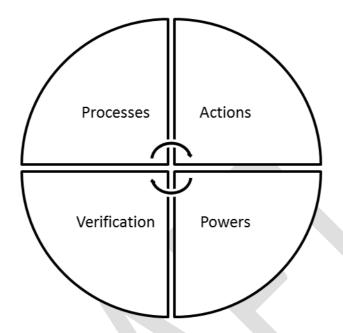
governance, namely: (a) what processes are used for making decisions?; (b) what actions are necessary?; (c) to whom are powers granted and how?; and (d) how is performance verified or measured?

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Figure 3: four questions of governance



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In order to apply these governance questions more usefully to SWI, it is helpful to look at SWI in three distinct phases of design, development and operation as each may require different forms of governance. But first, it is especially important to understand the overall global context in which SWI is taking place as this, too, will have an effect on forms of governance that may be required.

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4.1. **Context of SWI Governance Models**

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increased flow of goods across borders and improved levels of communications create greater pressures on economies to be competitive and facilitate trade. Furthermore, there are increasing incentives for greater cross-border cooperation and enhancement of regional integration initiatives in order to reap benefits from economies of scale and access to markets.

The primary driver of SWI would be the globalization of trade and related supply chains. The

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> Within the above framework, there are three key activities happening on a global level that will have an impact on the governance of Interoperable Single Windows.

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First, the globalisation / convergence of trade facilitation initiatives. 1377

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Perhaps most clearly illustrated in the World Trade Organisation's (WTO) Trade Facilitation Agreement (TFA).¹¹ This Agreement identified Single Window and [Cross] Border Agency Cooperation as important tools for international trade facilitation (Articles 10.4 and 8.2 respectively). The TFA also contained several provisions for governance of these trade facilitation initiatives through the establishment of a Committee on Trade Facilitation as well as National Trade Facilitation Committees (Article 13). 12 These trade facilitation bodies may be considered viable governance models for interoperable Single

¹¹ At time of writing, while the TFA had failed to gain the formal approvals required to come into force, most of the countries party to the agreement in December 2013 continue to pursue their commitments under it (indeed, some 48 WTO Members have already made Category A commitments).

¹² see also UN/CEFACT Recommendation 4

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Second, the development and use of international trade standards. Also contained within the WTO TFA (Article 10.3), the use of international standards for import, transit, and export formalities is not only an important trade facilitation tool but also central to the function of interoperability. Several key international standards for Single Windows are identified in Recommendation No. 33, implementations that have followed such guidelines stand a greater chance of being interoperable. Other standards for interoperability are being considered in the parallel discussion paper on technical semantics for SWI. Ongoing developments of international trade standards that are of particular importance to the Interoperability (and governance) of Single Windows are:

- Trader Identification
- Unique Consignment Reference (UCR) / transaction identification
- Product identification

Third, overlaying regional integration structures. Single Window, in its original form, was a tool to enhance a country's national trade facilitation position. Interoperable, cross-border and regional Single Windows can now be seen in their broader context as tools to not only improve national competitiveness but also to promote regional economic growth. There are many drivers for regional integration (security, social and economic) and regional integration initiatives have been increasing across all continents over the past decade. Regional Economic Communities (RECs) take many different forms and often overlap but their shape will certainly also have a significant impact on the governance of SWI within the region.

The Association for Southeast Asian Nations (ASEAN) offers a strong case study for the impact of a Regional Economic Community on the formation of a Regional Single Window system. Through such a case study we may see how the governance structures of the larger REC may impact the governance of a Regional Single Window. Similarly reflections may be drawn in highly integrated environments such as the EU as well as deep bilateral relationships such as between the US and Canada. The highly integrated systems of these latter examples attest to that fact.

Globalisation, international standards, and regional integration structures not only impact the governance models for SWI but also the business drivers, or needs, as well as the technical and legal framework in which Single Windows work. For this reason, it is expected that these issues will also be discussed in the other papers alongside this one.

5. Governance Models for the Initial Design Stage of SWI

During the early stages of Single Window design, it is most likely that existing governance structures will be utilised to initiate the SWI activities. In particular, the processes for decision-making and power structures already in place may be utilised to govern commencing activities and functions gearing towards SWI.

In a cross-border setting, these existing governance structures will be in the form of bilateral or multilateral agreements and will be closely linked with the level of [regional] integration between the parties as set by these agreements. These may be deeply evolved state-level treaties defining detailed decision-making processes and conferring powers at a supranational level (such as governed by the European Parliament and related legal institutions). They may be detailed intergovernmental agreements such as between the US and Canada; or more general cross-border agreements such as the Greater Mekong Subregion Cross-Border Transport Facilitation Agreement (CBTFA); or institutional-level Memoranda of Understanding (MoU) such as those that might be

Centralised versus Network Governance Models

The existing cross-border governance structures and legal environment may differ, but in order for SWI to take shape, a set of characteristics are required that are much the same for a lead organisation to take forward in any Single Window development, they are: vision, authority, political will, financial and human resources, and access to key stakeholders.¹³ This may be achieved through a strong centralised model where an authority with supranational powers exists, but given global experience, in a cross-border context, it is more likely that a decentralised, network governance model would be more applicable. A network governance model would be more likely to have the ability to reach the wider number and more diverse set of actors across increasingly complex international supply chains.

Characteristics of a Network Governance Model:

- Involve a large number of interdependent actors who interact in order to produce common purpose.
- Based on negotiation
- Compliance is ensured through trust and political obligation which, over time, becomes sustained by self-constituted rules and norms.¹⁴

Benefits of Network Governance:

- Greater access to stakeholders (a network of networks).
- Improvements based on knowledge sharing
- More effective, collective problem-solving.

Looking beyond the State-level, a governance model for SWI could be developed from a network of customs agencies (e.g. the WCO's Globally Networked Customs), or perhaps in future, a network of National Trade Facilitation Committees (as foreseen by the WTO FTA).

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Regardless of whether or not it takes on a centralised or decentralised shape, the starting point for any governance model is identification of a common need. For the initial stages of SWI design, any governance structure will be focused on the following activities to articulate the common need or "vision" [in accordance with international best practice]:

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- Defining technical structures (see technical discussion paper in this series)
- Defining legal framework (see legal discussion paper in this series)
- Identifying operational requirements (see business needs paper in this series)
- Cost-benefit analysis of all of the above

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In tandem with this, the governance model at the initial design stage will also be focused on:

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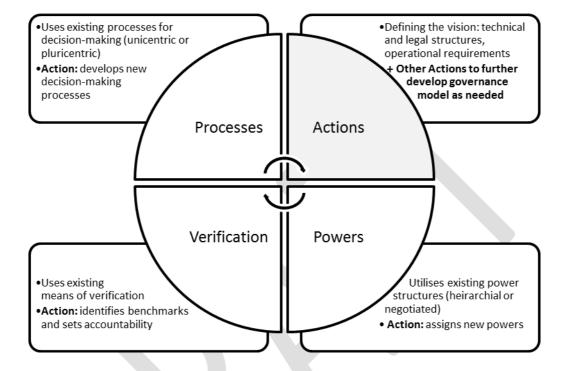
- Assigning powers and accountability (that relate to the decision-making process needed to achieve the above actions)
- Setting benchmarks (linked to the above)
- Refining decision-making processes for interoperable Single Windows

¹³ It is possible that National Trade Facilitation Committees foreseen by the WTO TFA would be a natural place to start

¹⁴ Nielsen, K. & Pedersen, O. K. 1988. 'The Negotiated Economy: Ideal and History', Scandinavian Political Studies, 11(2): 79–101.

These powers may be assigned to groups (e.g. technical working groups), either inside or outside the organisation or network through contracts or other legal mechanisms to be discussed separately. At this stage, the focus would be on identifying and assigning powers, processes and means of verification as actions - the specific powers and decision-making processes needed to do this would be derived from the existing governance structures.

Figure 4: focus of governance during the initial stages of designing SWI



6. Governance Models for the Development of SWI

Once the technical shape, legal frameworks, and operational requirements have been defined during the design stage, the governance structure will need to be adjusted in order to take on more specific actions or functions related to the development of interoperable Single Windows. These actions may include and are not limited to:

- Procurement of resources (financial and human, internal and external)
- Development of software
- Installation of infrastructure
- Business process re-engineering; and pilot testing.

These activities form part of any Single Window development, regardless of whether or not they are going to interoperate across borders. They may therefore be governed by national (or organisational) structures.

There are, however, several activities that may be needed specifically for the development of interoperable Single Windows that will require cross-border governance, namely:

- Cross-border process harmonisation / alignment
- Development of new standards to be used within the Single Window system (as needed, if International standards do not apply or need adapting e.g. common tariff nomenclature, trader identification, etc).
- Pooled human and financial resources for the development of core services and common

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- utilities (software or infrastructure e.g. centralised software / gateways / information management, etc).
- Public-private consultations, including to help prioritise data to be exchanged between multiple countries/single windows

The existing governance systems in place for the design phase may not be sufficient (in terms of power or decision making process) therefore, adjustments to governance structure may be implemented (in accordance with the original designs / visions), as needed, and/or new governance institutions may need to be created.

Project Governance Models to Manage Development

An important point to note is that the development stage of SWI has a defined end, that is: when the Single Windows are interoperable in line with the agreed common vision. Therefore, it may be helpful for the development phase of SWI to be considered as a "project". 15 Project governance models are always temporary and offer a very specific advantage in situations where existing organisational structures are not sufficient to manage the activities required to achieve the project's outcome.

Best practice in Project Management envisages a hierarchical structure to manage the execution of the project tasks under the control of a Project Director and/or Manager, but the governance structure above that is more inclusive in the form of a Project Board (or Steering Committee). The wider network governance structure outlined as a possibility in the initial design of SWI may be suitably transitioned into the Project Steering Committee or Board.

One of the challenges posed by installing a project governance structure for the development of SWI is the fact that it requires temporary and specific resource allocation. This challenge is often overcome by outsourcing as is seen in most cases where the development of Single Windows is outsourced to private sector entities.

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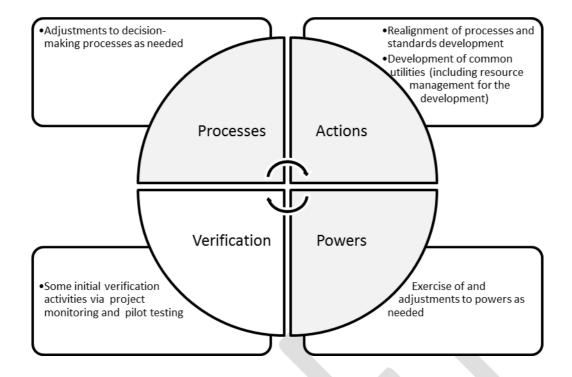
Whether or not project governance or other models of governance are used during the development of interoperable Single Windows, it is clear that the demands on governance functions are more significant and more specific during the development phase than in the design phase. With proper awareness of this fact, appropriate plans are made during the design phase to make the necessary adjustments to the governance framework.

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Figure 5: focus of governance during the development of SWI

¹⁵ The Project Management Institute defines a Project as "A temporary endeavour undertaken to create a unique product, service, or result." A Guide to the Project Management Body of Knowledge, Fourth Ed. (Glossary).



7. Governance Models for Operation of Interoperable SW

Once two Single Windows are interoperable with each other, the focus of the form of governance should shift to sustainability. If a project governance structure or something temporary was put into place during the development, then it should be replaced or evolved into something that will last indefinitely. Key functions will include:

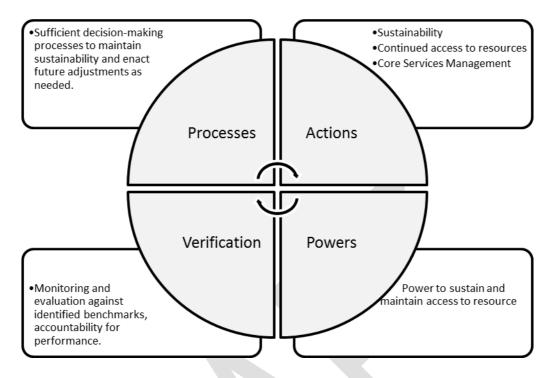
- Sustainability
- Continued access to resources
- Core services management

The options for ongoing operational management of the interoperable Single Windows will depend once again on the existing level of cross-border integration as either a centralised or networked governance model could be applied in the ongoing operation of interoperable Single Windows. In addition to the consideration of the cross-border governance context, the form of governance that was used during the development stage may also be considered as a factor in determining the final model of governance chosen for SWI.

If, during the development phase, (a) a strong centralised governance structure was created, either temporarily as part of a project governance approach, or otherwise; and (b) this structure was found to be self-sustaining either by design or adaptation, then it would be possible for a networked governance approach to be used during the design phase and a centralised governance form employed during the operational stage.

Public-private-partnerships are models that are frequently employed between public and private sectors to engage a strong project management approach in the development of a system and sustain it through to SWI operation; however these come with a number of challenges and considerations for all parties involved. Even if strong central control provides for good immediate access to resources and core services management, this may be hindered in the long run due to the fact that multiple stakeholders need to continue to be involved in order to ensure key data is kept up-to-date and overall sustainability is achieved. A hybrid network governance approach may be necessary.

Figure 6: focus of governance during SWI operation



8. Conclusions

The governance framework for SWI is complex, driven by a wider context involving globalisation of trade, internationalisation of standards, and regional integration. Each governance approach to SWI will need to be adapted to suit the specific environment in which the parties will operate cross-border. That being said, there is merit in exploring the idea that certain forms of governance may be more useful at some stages over another. For instance, network governance models may be particularly applicable during the design of SWI, whereas project governance models might be more appropriate for the development. Further case studies may help shed light on these aspects.

1551 ANNEX D

LEGAL ASPECTS OF SINGLE WINDOW INTEROPERABILITY

1. Introduction and Background

The Single Window Interoperability (SWI) project focuses on the mechanisms required for the interconnectivity of two or more Single Window facilities located in different countries. This Section of the Recommendation concentrates on the legal environment required for the effective implementation of Single Window Interoperability. It aims at answering the questions of what administrative and legal conditions need to be in place in order to support and facilitate interconnectivity and interoperability of Single Window systems across borders. While Recommendation No. 33 looked at both electronic and paper-based processes, the current project looks only at electronic exchange of information.

Parties involved need to have a model of working through proposed legislation that coordinates the different agencies, departments and their respective agendas and cultures and take into account the opinions of other stakeholders, such as trade itself to ensure it meets their business requirements. The model for SWI is addressed to governments, international organisations, and private sector stakeholders including legislators, regulators, facilitators and operators of Single Window systems.

2. Regulatory Issues

The legal environment issues addressed in this Guidance focus primarily on regulatory issues generally in the context of governments exercising trade controls. For example, company X is submitting a customs declaration including particular documents such as the certificate of origin, veterinary or phytosanitary certificates, and applications for import licences and permits. The variety of legal issues related to this type of exchange are considered here in terms of the overall legal framework necessary for Single Window Interoperability.

This approach does not address contracting issues (B2B transactions) nor contracting issues that may be related to the establishment and operation of the Single Window facility. Generally, companies can enter into contractual relationships through trade platforms or otherwise by electronic means. ¹⁶ It is, however, not common to conclude contracts through Single Window systems. Using Single Windows is part of performance of a trade contract by the parties to such trade contracts, as well as contract performance by their agents, e.g., freight forwarders.

3. Scope of Legal Environment Component of the Recommendation

3.1. Government to Government Interoperability

The legal environment issues in this Recommendation focus on issues relating to the government-to-government (G2G) interoperability of national single window frameworks, including issues that arise in connection with the implementation and operation of such interoperable systems. It will not address business-to-government (B2G) interoperability requirements unless these are closely connected to government-to government interoperability. It will also not address issues involving business-to-business (B2B) relationships between the various parties involved in international trade

¹⁶ As noted above, this Recommendation focuses on the use of electronic Single Window Systems rather than paper models. Therefore, it assumes that an electronic transactions legal framework has been established for B2B, B2G, etc. transactions in each of the participating countries. *See*, Recommendation 35 (2010).

transactions, or relationships between such businesses and governments, such as filing requirements.

3.2. Relationship with Recommendation No. 35

UN/CEFACT issued *Recommendation No.* 35 – *Establishing a Legal Framework for International Trade Single Window*¹⁷ to provide general guidance on the legal framework issues related to developing, implementing and operating Single Window facilities. *Recommendation No.* 35 suggests the importance of considering international trade transaction legal issues. Its Annex II provides criteria to consider and these criteria should be observed whenever establishing a Single Window system. This Recommendation on Single Window Interoperability builds on the foundation provided in *Recommendation No.* 35 and adds to its provisions only where necessary. Reference may be made to other legal instruments relevant to the setting up and running Single Window facilities. *Recommendation* 35 also notes the importance of adopting international standards when establishing the legal environment for a Single Window.¹⁸

4. Legal Issues Involved in Cross-Border Single Window Interoperability

4.1. General Introduction

The following list of issues and principles are largely based on *Recommendation No. 35*. They are intended primarily to highlight those questions that may arise in a cross-border interoperability context. Recommendation No. 35 should be referenced when reviewing the following material. It should be noted that due to the extremely robust range of legal issues that might need to be addressed in varying Single Window circumstances and different legal regimes, the list is not exhaustive.

Single Window Interoperability for regulatory purposes means that the authorities of different countries cooperate by [electronically] exchanging data to meet regulatory aims. The data may have a different structure, content and legal status in different countries. Even regulatory data based on the same legal source such as an international convention or EU directive may end up being different when implemented. Only full harmonisation of law could eradicate such problems.

4.2. The main principles of Single Window Interoperability

International law of cooperation between states in the field of electronic exchange of regulatory data is not very developed. Few treaties exist and these may be sectorial or territorial only. We may therefore look for principles that could be crystallized into customary international law or, possibly later on, into treaty provisions of a more general application.

For example, in the Eurasian Economic Union, there are a number of key principles applicable to the information exchanges between Single Window systems and these set an example of issues that should be addressed and defined in any agreement between two or more National Single Window operations participating in such exchanges. The electronic exchange of information and data messages, and the further use of this information in each participating State, should be based on at least the following principles:

¹⁷ Recommendation 35 is available at http://tfig.unece.org/contents/recommendation-35.htm. (December 2010.)

¹⁸ See, Recommendation 35, Annex III – Toolkit (listing a variety of international organizations providing guidance on legal and other issues relevant to Single Window development

• Mutual interest and benefit of the parties (participating in the exchange of information):
this principle means that the parties agree on the provision of information on a parity
basis. The scope and conditions of the information provided should meet the interests of
the parties. Information exchange should enhance the development of cooperation
between the parties.

- Accessibility and availability of data: the requests for information should be processed
 and replied to the requesting party to the extent specified in the agreement between the
 States parties.
- Accuracy and completeness of information: information provided to the requesting party must be accurate and contain a complete list of information as defined in their agreement.
 - **Timely submission of required information:** parties should adhere to deadlines for providing the information fixed in an agreement. Delays in reporting should be avoided.
 - The information exchanged should be used only for limited specified purposes: taking into account the needs of confidentiality and without prejudice to the State that has provided such information.

Harmonization is needed as regards the limitations to share information between governmental agencies of different states which may have different laws on data sharing. Data sharing should be only in the interests of the data provider, normally a legal person submitting data in a B2G relationship. The use of the information is allowed only for the purposes for which it was sent by the data provider. The receiving Single Window would ordinarily not be permitted to share this information, without the express permission of the party submitting it, with third parties except, of course, with other government agencies that are participating in the Single Window and are involved in a decision-making process related to the transaction (e.g., issuing permits, clearance of goods, etc.)

In some countries, the exchange of trade and/or customs information with another Single Window may require the permission of the trader submitting such information. In this situation, it may be important to incorporate provisions to permit this in an end-user agreement for traders who submit trade data to the Single Window. In the absence of a permission, the transfer is would normally not be possible. Only a compelling reason of public interest could make an exception, e.g. if the transfer is necessary to save life or property values.

- Exchange of information is based on international standards and recommendations: for the purposes of information exchange and interoperability of information systems, the parties should use existing international standards and recommendations as incorporated into their agreement(s) for the exchange of data.
- Exchange of information is conducted on a non-profit basis: the information exchange should ideally be organized to take place on a free of fees or charges basis, especially in the G2G context. Where fees are charged, they should be cost-based and non-profit. However, this should not prevent the parties from concluding in an agreement to exchange trade data to adopt a fee schedule. This is also without prejudice to the financing model of the

4.3. The legal basis for establishing cross-border interoperability

This matter is most closely connected with and based on public international law. Countries A and B may become legally obliged to create interoperability. Treaties and conventions create legal obligations on States. At the same time, and as noted in *Recommendation No. 35*, the national law that enables a country's Single Window should authorize the cross-border exchange of trade data and information.

In the absence of a binding treaty or convention, states may nevertheless undertake to cooperate with other states by assent on the basis of reciprocity and mutual recognition. This may include mutual recognition of Single Window systems. This may require considerable effort unless the administrative and technical systems are already quite similar. However, it is likely that some type of bi-lateral or multilateral agreement may be needed between the two or more States involved in establishing cross-border interoperability.

Legal obligations are most effectively created to cut administrative red tape and to harmonise administrative requirements such as the number and nature of administrative documents needed to fulfil the regulatory procedures conducted through the Single Windows. It is also possible to create technical interoperability requirements through legislation, but it is usually preferable to maintain technology neutrality in national legislation. It is suggested that technical (in the pure sense of the word) interoperability be established and maintained through negotiations.

4.4. Appropriate organisational structure

Establishing the organisational structure for the National Single Window (i.e., its legal structure and governance) is normally a matter of domestic law. National law determines to what extent contractual approaches are possible and whether self-assessment by End-Users of their obligations *vis-à-vis* the authorities and the Single Window systems is possible. And provided that the cross-border exchange of data is authorized in national law, the organizational issue should not affect Single Window Interoperability.

4.5. Identification, Authentication and Authorisation Procedure

The legal issues emanating from the identification, authentication and authorisation procedures are critical and complex in the context of SWI and consistent application of these procedures is vital. In any state across the world, the authorities involved and other potential users of a Single Window facility should take into consideration the UN/CEFACT Recommendation No. 14 in assessing the needs and levels of authentication.

Recommendation 14 states that, as far as possible, the requirement of a signature (manuscript or its electronic functional equivalent) should be eliminated unless it is essential in the context of the transaction. ¹⁹ Depending on the scope and objectives of the SWI, consideration should eventually be given to the authentication methods, which are 'as reliable as appropriate' for a particular transaction within a country.

For example, if the aim of SWI is just to share and disseminate information about the trader or the

¹⁹ UN/CEFACT, *Recommendation No. 14: Authentication of Trade Documents*, UN Doc ECE/TRADE/C/CEFACT/2014/6/Add.1 (April 2014). Available at http://www.unece.org/tradewelcome/areas-of-work/un-centre-for-trade-facilitation-and-e-business-uncefact/outputs/cefactrecommendationsrec-index/list-of-trade-facilitation-recommendations-n-11-to-15.html (accessed 12 September 2014).

trade transaction volume to formulate border management strategy, a low-level of authentication may adequate. Similarly, if a trader or its agent is an Authorised Economic Operator (AEO) or has signed a separate contract with the Customs Agency (or the Single Window facility) [by putting in place necessary financial guarantees], then only a low-level authentication may be needed for filing individual customs declarations.

However, States that participate in the exchange of information between their Single Window systems need to undertake a risk assessment to determine if the selected authentication method in each state is reliable enough to ensure safe and secure information exchange between the trader and the local Single Window (B2G). Thus, there can be an understanding that the information being conveyed to another national SW will take into account the nature of the information and the risks involved. Should the assessment lead to a positive result, the cooperating states should mutually recognize each other's authentication methods for exchanges of data emanating from the trader in his country of origin.

A similar assessment may be required to ascertain whether the authentication methods used by the government authorities are robust enough to ensure safe and secure information transmission between the Single Windows of cooperating States (G2G). While forming a cross-border authentication policy for SWI, the cooperating states should either agree on a common authentication standard in information exchanges between them or mutually recognize the standards of other cooperating states.

The creation of a legal framework that provides equal legal status and acceptability to modern authentication methods is crucial for SWI. Cooperating states should, where appropriate, take into account and adopt international legal standards/instruments and guidelines which serve as a benchmark when creating a legal framework to ensure its compatibility with the global legal infrastructure for the seamless exchange of electronic information.²⁰ The series of legal texts developed by the United Nations Commission on International Trade Law (UNCITRAL) provide tools for reaching a uniform legal framework also for the legal recognition of authentication methods.²¹ Cooperating states should also take into consideration the emerging best practices such as the legal architecture of the Association of Southeast Asian Nations (ASEAN) and recent work at the UN Economic and Social Commission for Asia and the Pacific (UNESCAP) to make a Single Window facility legally interoperable.²²

http://www.unescap.org/events/ad-hoc-intergovernmental-meeting-regional-arrangement-facilitation-cross-border-paperless (accessed 12 September 2014). Work on this international text is continuing through an Interim Intergovernmental Steering Group approved by the Commission at its Plenary Session in August 2014. See also, UNESCAP, Electronic Single Window Legal Issues: A Capacity Building Guide, pp. 20-32 (2012), available at http://www.unescap.org/sites/default/files/0%20-%20Full%20Report 4.pdf (accessed 10 October 2014).

²⁰ Hemali Shah and Ashish Srivastava, 'Authentication and Recognition Issues in Cross-Border Single Window' (2013) 47:6 *Journal of World Trade*, 1252. Available at

http://www.kluwerlawonline.com/abstract.php?area=Journals&id=TRAD2013041> (accessed 12 September 2014).

²¹ These include UNCITRAL Model Law on Electronic Commerce 1996, UNCITRAL Model Law on Electronic Signature 2001 and the UN Convention on the Use of Electronic Communication in International Contracts 2005. Available at http://www.uncitral.org/uncitral/uncitral_texts/electronic_commerce.html (accessed 12 September 2014). See also, the UNCITRAL Guidance document, Promoting Confidence in Electronic Commerce: Legal Issues on International Use of Electronic Authentication And Signature Methods. Available at http://www.uncitral.org/uncitral/en/publications/publications.html (accessed 12 September 2014)

²² It should be noted that the ASEAN Member States have completed drafting a *Protocol on the Legal Framework to Implement the ASEAN Single Window* to ensure that "...their local laws are synchronised for both Single Window at the national level and ASEAN Single Window". This draft Protocol is expected to be signed in 2015. Consideration may also be given by the cooperating States to the Framework Arrangement/Agreement on Facilitation of Cross-border Paperless Trade for the Asia Pacific Region of the United Nations Economic and Social Commission for Asia and the Pacific (UNESCAP). Available at

4.6. Ownership of data

Many legal systems cannot classify the issue of ownership of data as a legal right comparable with ownership of physical or tangible property, or intangible property such as intellectual property rights, business methodology, goodwill and brands. Yet, many contractual approaches to the submission of data to Single Window systems recognize that the End-User may, to a certain extent, dispose of the use of the data that the End-User submits to the system. Such a provision would affect the rights of Single Window systems to exchange information with each other.

Reference may be made to the principle 5 as spelled out in item 4.2, *supra*. The application of the principle would lead to the limited use of the data submitted even without a contractual provision. The application of the principle would make contractual clauses less necessary and would apply in situations, in which the submission of information by the End-User to the Single Window is not regulated contractually.

The need to regulate the use of information in the exchange of data between the authorities of different states is especially motivated by the fact that states may exercise jurisdiction in situations with an international dimension differently, sometimes resorting to extraterritorial jurisdiction.

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4.7. Right to obtain data from the Single Window

This may constitute a legal issue affecting Single Window systems, and cross-border dimension may add complexity to it. . States have very different policies as to the access to public documents and transparency. Customs information, however, is generally treated with confidentiality but other types of information is necessarily not. The different treatment of information could cause problems in the transfer of information. These are often constitutional issues and are seldom subject to legal harmonisation. Constitutional rights are normally enjoyed by the citizens, or local residents, only and not by foreigners.

4.8. Priv

4.8. Privacy and protection of commercial information

Data protection and privacy laws are generally national although some international regimes such as that adopted under the auspices of the Council of Europe exist. There exist methods to transmit personal data to other countries with sufficient level of legal protection. If such legislation does not exist, a contractual solution to the same effect may used. In the Customs arena, too, most Customs laws include confidentiality provisions to protect information submitted for trade transactions and some include criminal penalties for unlawful release of such data.

For example, the European Commission has produced model contracts to transfer data to countries which do not have legislation with protection equivalent with the EU.²³ If the EU recognized the standards of the country where the data is to be transferred, such as the United States, no contract is needed.

Most states have legislation on the protection of commercial secrets generally and additionally to meet treaty requirements under the WTO Agreement on Trade-Related Aspects of Intellectual Property Rights (TRIPS). Protection of commercial secrets, trade data, etc., are often the subject of legislative and regulatory measures in many countries.

²³ See the model clauses at http://ec.europa.eu/justice/data-protection/document/international-transfers/transfer/index_en.htm.

4.9. Accuracy and integrity of data

The accuracy and completeness of data is an issue that relates mainly to the competence and integrity of the party submitting information. If the information is submitted by a public authority, there exists at least a presumption of its accuracy. For public bodies issuing documents, the Single Window providing the information may be presumed to have provided accurate and complete information, unless fraud or falsification is demonstrated or obvious. For individuals, the administrative and criminal laws of the receiving country's Single Window (whose regulatory procedures are seized) may prevail. This may lead to questions of personal jurisdiction that may be complicated for national laws and constitutional protections for citizens. At least for non-criminal issues, such issues may be addressed in agreements related to SWI.

The technical integrity of data may also be subject to information security solutions that may be applied in the SWI environment. Usually, a party administering an information system has legal obligations to maintain information security. Information security standards should be addressed in the SWI agreements between the parties. Data hosting may be an issue addressed in this context. Some states regulate the hosting of their administrative data when outsourced.

4.10. Liability issues

In the context of this SWI Recommendation, liability usually refers to civil liability as distinct from criminal liability. The party incurring liability may be held liable for his or her acts or omissions in the context of operation or use of the SW. The liability may be based on statutory requirement, on a provision in a contract such as a User Agreement or may be tortious. Liability may be strict so that it does not presuppose negligence, or it may be based on negligence. A general requirement is causality between an act and the harmful consequence. Governments entering SWI agreements will need to address these issues particularly since they may have implications for the contractual relationships between private sector trading partners utilizing the Single Windows in each country.

Liability is one of the complicated issues in a cross-border context since in order to determine liability of any party, one needs to take into account in which jurisdiction the liability is to be determined, i.e. jurisdiction issues. Moreover, a court (or an arbitral tribunal where arbitration is possible) needs to determine what substantive rules will be applied to determine who may be held liable and in what situations liability arises.

Ordinarily, the SW operator will not be liable for the data content submitted by the private sector user of the Single Window. Where private sector operators of Single Windows (usually under contract with a government) are involved, there is a tendency of SW operators to include exculpatory clauses in End-User Agreements *vis-à-vis* the parties. SW operators could also agree on liability issues on a transnational basis e.g. by exculpating themselves from errors contained in the data submitted by the End-User which they transmit to another Single Window, or by agreeing on liability standards to be applied in the B2B cooperation.

See also jurisdiction and dispute resolution in items 4.10 and 4.15 respectively, infra.

4.11. Jurisdiction

Jurisdiction may be divided for the purposes of operating Single Window systems into 1) administrative, 2) civil and 3) criminal jurisdiction. The territorial scope of jurisdiction is a relevant issue also in this context since each state or a supranational organisation such as the EU may define its own jurisdiction. Sometimes, jurisdiction may be extended to situations where there are only limited connecting factors to the country or organization exercising jurisdiction. In the extreme,

states may exercise extraterritorial jurisdiction.

States usually regard the right to have administrative and criminal jurisdiction relating to compliance with their administrative procedures indispensable. As both the administrative and criminal law and jurisdiction are national, states exercise jurisdiction in the presence of the company or person in the jurisdiction. This is a requirement for the establishment of jurisdiction and also makes enforcement possible. Often, therefore, states prescribe the need to appoint a local agent (such as a tax agent) to connect with the Single Window or the authorities of the country otherwise. This way there is a party within its jurisdiction to bear the liability. The financial obligations may be enhanced by requirements of putting up a security.

The exercise of jurisdiction in civil matters may be based on conventions and treaties but each country defines in its domestic law how the jurisdiction of the state courts is established. Civil jurisdiction is relevant especially when the relationship between the Single Window systems, or between an End-User and the Single Window, is based on contract, or when non-contractual (tort) liability is involved. Extraterritoriality may be particularly relevant when coupled with particularly excessive civil liability regimes.

While this Recommendation does not explore the detailed implications of criminal law issues, governments should consider these issues in establishing SWI. For example, if Company X from country B were to violate the criminal laws of country A by submitting false information or forged records or data to the authorities of country A, how will this be addressed? The breach of regulatory provisions e.g. by submitting false information may lead to criminal actions which in turn require jurisdiction. Therefore, states normally refuse to deal with parties they do not recognize and which do not have presence in their jurisdiction.

In criminal law, the application of domestic law is always connected with jurisdiction. In fact, the international aspects of criminal laws are presented as jurisdictional issues. If Country A exercises criminal jurisdiction on individual Y, a national and resident of country B, this usually presupposes the presence of Y within the jurisdiction of A either by being caught there or after having been extradited to Country A by Country B.

In dealing with the possible criminal liability of corporate entities, additional problems may arise. Further, difficulties in this area may arise, for example, if the cooperating SWI Countries A and B have very different approaches to the application of criminal laws in cross-border situations on dispute resolution.

See further item 4.15 on dispute resolution, infra.

4.12. Data Retention, Archiving, and Audit Trails

Each State in developing the national law (often through operating regulations) for its Single Window will define data retention and archiving, as well as audit trail, requirements. The use of archived information may be needed to fulfil a transaction between two Single Window systems. Different approaches to access to information and transparency in different countries may pose problems in respect of archived data. Thus, countries should carefully examine these requirements domestically and those of countries with which it may enter SWI agreements. Those SWI agreements may address the requirements expected for each participating country's SW in these areas.

4.13. Intellectual property and database ownership

- 1895 It is submitted that these issues are merely organisational and should not have cross-border
- dimensions. International conventions on intellectual property create much harmony, due to which
- 1897 fewer problems should arise. The WTO TRIPS Agreement includes provisions on the protection of
- 1898 business secrets as well as enforcement of intellectual property rights under Part III.

4.14. Competition law

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- 1900 Competition law issues are mainly national law issues, or are applied in uniform markets such as the
- 1901 EU. Competition law nevertheless has a grip on some harmonisation measures between companies.
- 1902 It is submitted that competition laws would not pose any obstacle to Single Window Interoperability,
- unless the structure of the system is used to restrict competition. In any event, governments should
- carefully review their obligations under the WTO agreements applicable to competition issues.

4.15. Dispute Resolution

- As has been noted in item 4.11 above, there are basically three types of disputes that could arise in
- the context of Single Window Interoperability: 1) administrative, 2) civil, and 3) criminal.
- 1908 Since Single Windows are a trade facilitation tool for governments, the substantive issues at stake
- 1909 are, it is submitted, predominantly administrative.
- 1911 Single Windows are mainly seen as a channel of information, and administrative procedures and
- 1912 litigations are not affected by the means of communication. However, there may be instances where
- 1913 disputes between national Single Windows arise, for example, where one Single Window does not
- meet performance criteria (such as timeliness) and damages result for traders.
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 1916 Given the costs of litigation, as well as other factors, it may be beneficial to include express dispute
- resolution mechanisms such as arbitration clauses in the SWI agreement.