

1969 -2019  
**50**  
FONASBA

The Federation of  
National Associations of  
Ship Brokers & Agents

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**Celebrating our Past.  
Inspiring our Future.**

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**JANUARY 2020**

Founded in 1969, **FONASBA** is the International Organisation representing the National Associations of Ship Brokers and Agents.

FONASBA is based in London.



**FONASBA**

The Federation of National Associations of Ship Brokers and Agents



# Mission

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“To protect the professions of Ship Brokers and Agents worldwide, promoting fair and equitable practices and ensuring that the views of its members are voiced at the highest levels of the maritime industry”.



# MEMBERSHIP

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**FONASBA members are national associations of ship brokers and/or agents, or individual companies where national associations do not yet exist.**

FONASBA is independent of commercial pressures and constraints and is therefore able to represent its members in an impartial, transparent and open way.



**FONASBA**

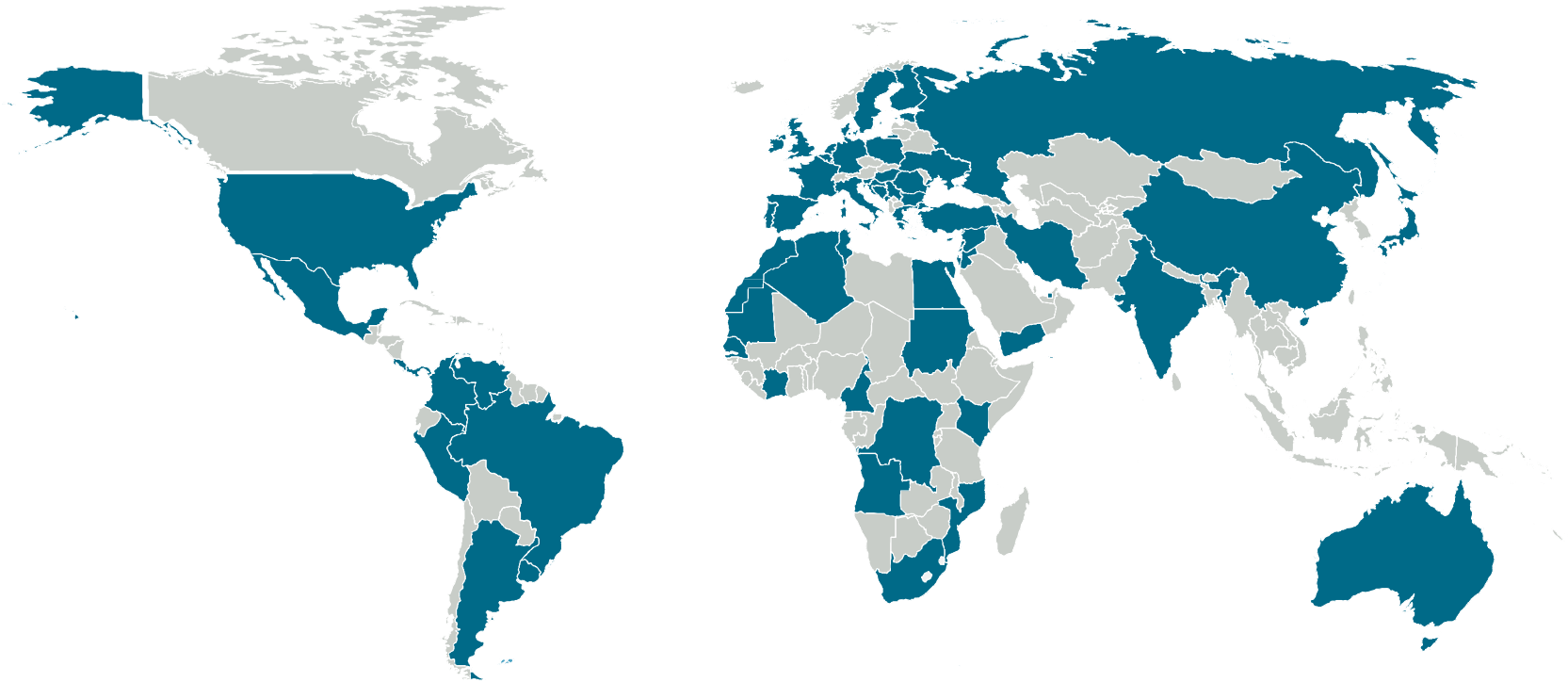
The Federation of National Associations of Ship Brokers and Agents



# OUR MEMBERS

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**63 countries** representing over **5,000 companies**



# OUR MEMBERS

## Africa

- Algeria
- Angola
- Cameroon
- Côte D'Ivoire
- Egypt
- Kenya
- Mauritania
- Morocco
- Mozambique
- Rep. of Congo
- Senegal
- South Africa
- Sudan
- Tunisia



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# OUR MEMBERS

## Americas

- Argentina
- Brazil
- Costa Rica
- Colombia
- Curaçao
- Mexico
- Panama
- Peru
- United States
- Uruguay
- Venezuela



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# OUR MEMBERS

## Asia

- Australia
- China
- Japan



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# OUR MEMBERS

## Europe

- Belgium
- Bulgaria
- Croatia
- Cyprus
- Denmark
- Estonia
- Finland
- France
- Germany
- Great Britain
- Greece
- Hungary
- Ireland
- Italy
- Lithuania
- Malta
- Montenegro
- Netherlands
- Poland
- Portugal
- Romania
- Russia
- Slovenia
- Spain
- Sweden
- Turkey
- Ukraine



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# OUR MEMBERS

## Middle East & Indian Subcontinent

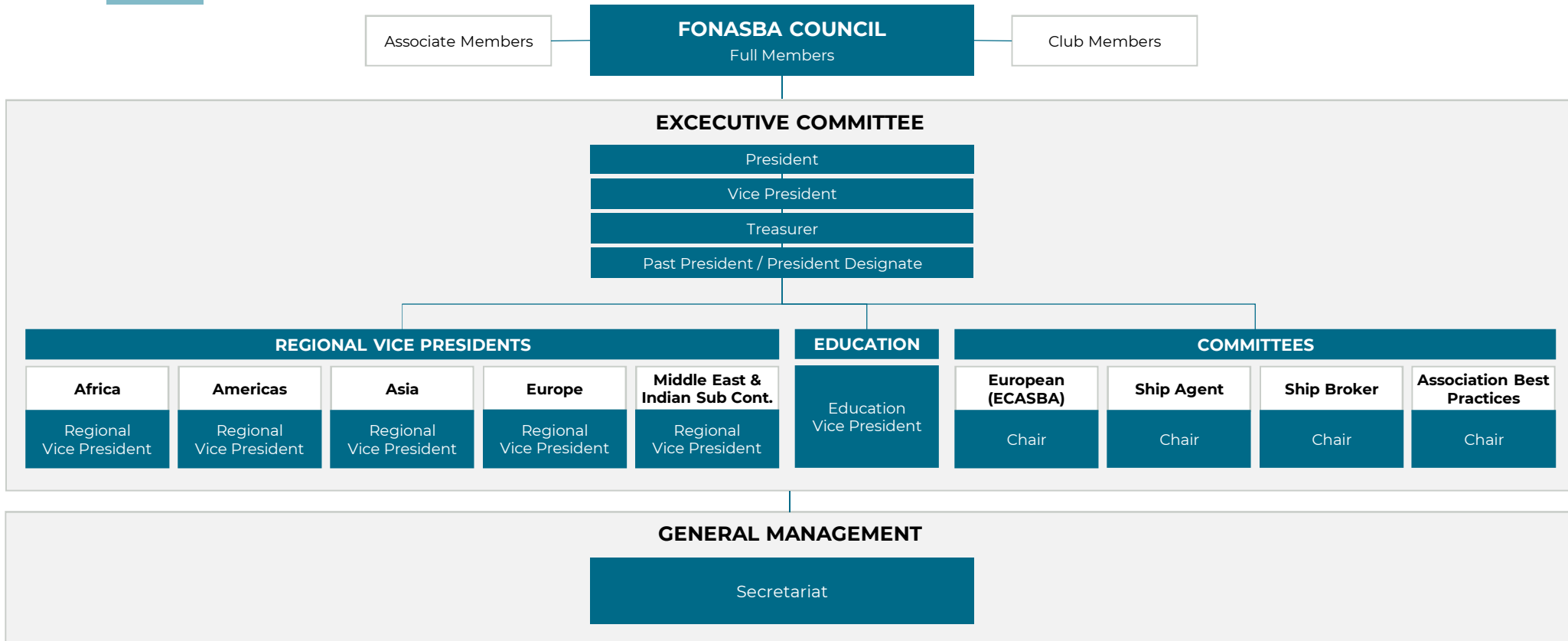
- Bahrain
- Dubai
- Iran
- Israel
- Jordan
- Lebanon
- Syria
- Yemen



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# STRUCTURE



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# INTERVENTION LEVELS



## 01. International

Consultative status at:



Works closely with our Club Members:



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# INTERVENTION LEVELS



## 02. Regional

Support existing members through **five Regional Vice Presidents:**

AFRICA

AMERICAS

ASIA

EUROPE

MIDDLE EAST &  
INDIAN SUB  
CONTINENT



**ECASBA, the European committee of FONASBA,** represents the views of the European ship broking and ship agency professions to the EU institutions.



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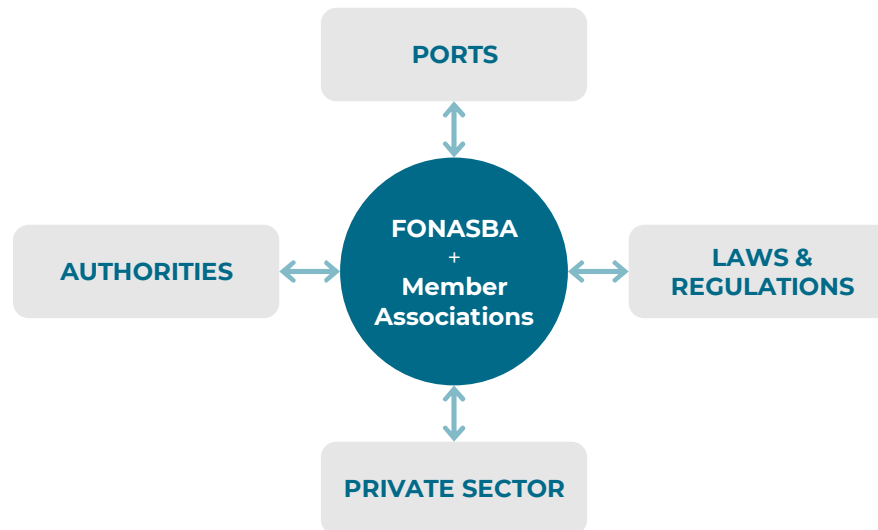


# INTERVENTION LEVELS



## 03. National

FONASBA provides direct support to **individual member associations**. Individual associations can also liaise, request and receive information from other member associations.



# WHY JOIN FONASBA?

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We are the only voice representing ship brokers and agents at international level.

We represent a powerful and diverse worldwide network.



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# BENEFIT OF MEMBERSHIP

## FONASBA Quality Standard (FQS)

Established in October 2007 and **is the only recognised quality label for ship brokers and agents.**

Shipowners and operators can support the maintenance of high standards of service provision by appointing **FQS approved** ship agents for their port calls around the world.

The Standard is endorsed and supported by shipowner associations, such as:



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# BENEFIT OF MEMBERSHIP

## FONASBA Quality Standard (FQS)

**40 countries** and over **500 companies** are covered by the Quality Standard.

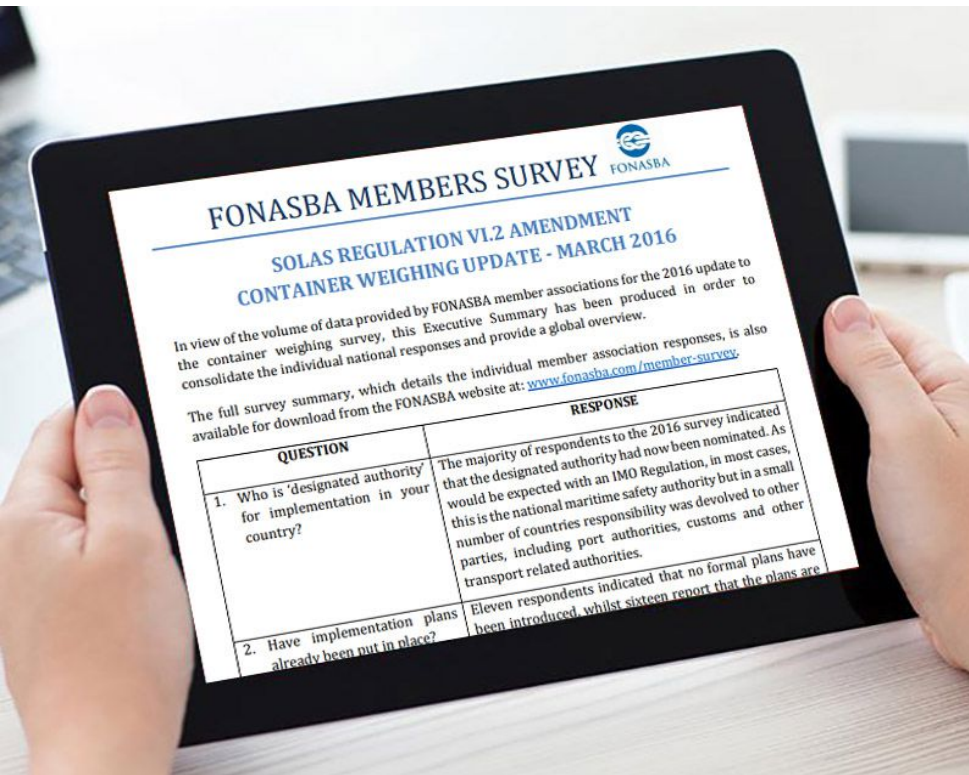
- Algeria
- Argentina
- Australia
- Belgium
- Brazil
- Bulgaria
- Costa Rica
- Croatia
- Curacao
- Cyprus
- Denmark
- Dubai
- Egypt
- Finland
- France
- Great Britain
- Greece
- Hungary
- Israel
- Italy
- Japan
- Kenya
- Lebanon
- Lithuania
- Malta
- Mexico
- Morocco
- Netherlands
- Peru
- Poland
- Portugal
- Romania
- Russia
- Senegal
- Slovenia
- Spain
- Sweden
- Tunisia
- Uruguay
- USA



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# BENEFIT OF MEMBERSHIP



## Membership Surveys

**Use the power of FONASBA member network to address an issue or solve a problem.**

Surveys are carried out at the request of members.

Some examples:

- IMO Container Weighing Regulations: two pre and one post-implementation studies
- [Israel: Sludge Removal](#)
- [Peru: Health & Immigration](#)
- [Portugal: Cruise Operations](#)
- [Algeria: Customs Duties](#)
- [Egypt: Chamber Funding](#)



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# BENEFIT OF MEMBERSHIP

## Port Procedures Survey

**Details procedures at 250 ports on 41 countries** highlighting the local knowledge of the ship agent.

The lack of consistency in procedures highlights the complexities of the role of the agent in ensuring the efficiency of the vessel's port call.



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# BENEFIT OF MEMBERSHIP

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## Standard Document Review

FONASBA develops and publishes **Standard Documents** for use in the ship agency and ship broking sectors.

These include standard contracts and agency agreements such as the new FONASBA/BIMCO Agency Appointment Agreement (**AAA**) and General Agency Agreement (**GAA**).

All documents can be found at:

[www.fonasba.com/documentation](http://www.fonasba.com/documentation)

FONASBA is an active member of **BIMCO's Documentary Committee** providing input on relevant issues.



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# BENEFIT OF MEMBERSHIP

## Maritime Education & Training

### FONASBA Agent Diploma

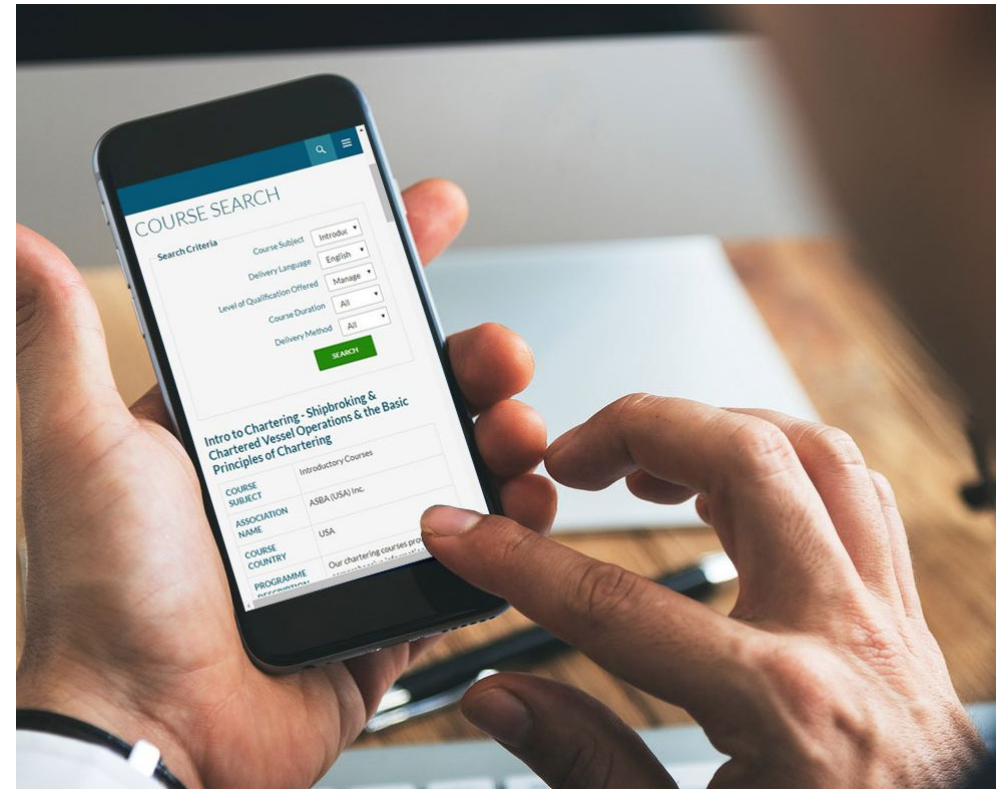
Entry level diploma programme designed for new entrants to the agency profession, includes a study guide and online test facility.

### Education & Training Course Search

Searchable database that collates information on education and training courses available across its membership.

### Book list search

Virtual maritime booklist for study or general interest.



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# BENEFIT OF MEMBERSHIP

## Maritime Education & Training

### **FONASBA Young Ship Broker or Ship Agent of the Year Award**

Aimed to develop professionalism among young people in ship agency and ship broking industry.

Established in 2015, the Award has so far been won by entrants from:

Brazil, Australia, Germany, Portugal and Belgium



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# BENEFIT OF MEMBERSHIP

## Maritime Education & Training

### FONASBA/WCO Customs Training

FONASBA has joined forces with the WCO Academy to offer a wide range of detailed and discounted courses for those engaged in customs formalities. Courses can be booked through the FONASBA website.

### FONASBA/ICC Training

On a similar basis to the WCO courses, FONASBA also offers discounted access to the suite of business courses offered by the International Chambers of Commerce.



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# BENEFIT OF MEMBERSHIP

## The Annual Meeting

**Our meetings provide a unique networking opportunity.**

Delegates from across our global membership meet and exchange views on important issues with colleagues, invited industry professionals and guests.

Provides an environment where delegates can discuss relevant and timely matters such as the future of the ship broker and the impact of emerging technologies on ship agents.



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# BENEFIT OF MEMBERSHIP

## The Annual Meeting

**Hosted annually in a member country, the programme includes:**

- Plenary meetings of the four Committees:

European  
(ECASBA)

Ship Agent

Ship Broker

Association Best  
Practices

- Panels & Seminars
- Council Meeting
- Social events and networking



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# INTERNATIONAL INITIATIVES



## The Agent as Port Single Window

Aimed at enhancing recognition of the **vital role of the ship agent** in the national and global supply chain as the eyes and ears of their Principal in the port.

Promotes the need for highly qualified and experienced ship agents in every port, via the **FONASBA Quality Standard**.

Ongoing efforts to ensure Principals and authorities recognise and value the work done by, and professionalism of, the agent.



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# INTERNATIONAL INITIATIVES

## Container Weighing

FONASBA supported the actions by the **International Maritime Organisation (IMO)** to introduce mandatory weighing of all containers moved on SOLAS vessels.

Throughout the development and implementation processes, FONASBA regularly surveyed its members to promote the importance of this issue for the safe passage of the crew and vessel while sharing implementation solutions and/or issues.



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# INTERNATIONAL INITIATIVES

## FAL Convention

CONVENTION ON FACILITATION OF INTERNATIONAL  
MARITIME TRAFFIC, 1965, AS AMENDED



## IMO FAL Convention Review

FONASBA participated in the review of **IMO's Convention on Facilitation of International Maritime Traffic (FAL)**

The revised Convention now includes a definition of the ship agent:

**“Ship agent.** *The party representing the ship's owner and/or charterer (the Principal) in port. If so instructed, the agent is responsible to the Principal for arranging, together with the port, a berth, all relevant port and husbandry services, tending to the requirements of the Master and crew, clearing the ship with the port and other authorities (including preparation and submission of appropriate documentation) along with releasing or receiving cargo on behalf of the Principal”.*



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## REGIONAL INITIATIVE

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### ECASBA European Seminar

#### **Learn while networking**

Annual one-day seminar held in either Brussels or an ECASBA member country.

Programme covers current European Union issues, addressed by senior representatives from the European Commission, local maritime authorities and other sector experts.



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# MEMBERSHIP CATEGORIES

01.

## Full Members

National or regional associations representing ship agents and/or ship brokers.

Eligible to vote in ballots

02.

## Associate Members

Individual companies representing countries where no national association exists.

No vote

03.

## Club Members \*

Organisations of importance to the ship broking and ship agency professions. Membership by invitation only.

No vote

04.

## ECASBA Members

Full Members of FONASBA domiciled in EU or EEA Member, or Candidate Member States.

\* **Current Club Members:** Comité Maritime International, The Baltic Exchange, BIMCO, The International Association of Dry Cargo Shipowners (INTERCARGO), INTERTANKO, The International Port Community Systems Association (IPCSEA), International Transport Intermediaries Club (ITIC) and The Shipbrokers' Register.



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# MEMBERSHIP FEES

## Full members

National or regional associations representing ship agents and/or ship brokers.

For national federations in membership, the qualifying number of companies is the total number of companies in all associations.

For associations representing more than one industry sector, only the number of ship agency and ship broking companies are counted.

For FONASBA members based in European Union, Candidate or European Economic Area Member States a supplementary fee (the ECASBA fee) is also payable.



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## Fees 2019/20:

### FONASBA Fee

Basic  
€ 1,645.00

Per Member \*  
€ 10.60

### ECASBA Fee

Basic  
€ 900.00

Per Member \*  
€ 10.60

\* Per member company of the association to a maximum of 250 members.

*All fees are payable annually.*

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## CONTACT

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**Joining forces**



**Better results**



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**Thank you**  
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