

## Lance Thompson

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**De:** Quyen (Nguyen Manh Quyen) <Quyennm@moit.gov.vn>  
**Envoyé:** mercredi 2 octobre 2019 10:09  
**À:** Lance Thompson  
**Objet:** RE: HoD support requested for Rec5revision (Incoterms) project

Dear Dr. Lance THOMPSON  
Secretary, UN/CEFACT - UNECE

As HoD of Viet Nam to UN/CEFACT, I am Dr. Nguyen Manh Quyen confirmed to support this project Best Regards,

Dr. Nguyen Manh Quyen  
Commercial Counsellor  
Head of Trade Office  
Viet Nam Embassy in Switzerland  
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Stadtbachstrasse 42, 3012 Bern Switzerland \_\_\_\_\_  
From: Lance Thompson [lance.thompson@un.org]  
Sent: Tuesday, October 01, 2019 2:48 PM  
Subject: HoD support requested for Rec5revision (Incoterms) project

Dear UN/CEFACT Heads of Delegation,

A UN/CEFACT project on a "Revision of Recommendation 5 (INCOTERMS)" has been approved by the Bureau pending three Head of Delegation support to start. You can find the project proposal on the following internet page: <https://uncefact.unece.org/display/uncefactpublic/Revision+of+Recommendation+5>

The role of UN/CEFACT Heads of Delegation is essential for the proper functioning of our work, not only for the validations and approvals during the Plenary sessions, but also for launching new projects. All projects that aim to create either a Recommendation, a Business Standard or a Technical Specification require three Head of Delegation support in order to be launched. This support does not imply that your organization or your delegation bring resources to this topic, although that is greatly appreciated for all projects when possible. This support does recognize that this topic is relevant to the scope and mandate of UN/CEFACT and that it would be a positive addition in our deliverables.

As a UN/CEFACT Head of Delegation, would you please consider bringing your supporting to this project so that it may start? Just a return email stating your support would be sufficient.

Thank you in advance for your consideration and continued support.  
Best regards,

Lance THOMPSON  
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