

# Candidacy Form for UN/CEFACT Regional Rapporteur

To be returned to UNECE secretariat at [kamola.khusnutdinova@un.org](mailto:kamola.khusnutdinova@un.org)

<b>I hereby declare my candidacy for the position of UN/CEFACT Regional Rapporteur.</b>	
<b>Last name:</b>	Leite
<b>First name:</b>	Eduardo
<b>Email:</b>	<a href="mailto:agno@taxcompliance.com.br">agno@taxcompliance.com.br</a>
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<b>Region:</b>	Brazil

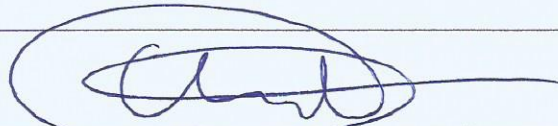
*Please note: information supplied above is envisaged to appear on the UN/CEFACT website unless restrictions are requested by the submitter.*

## The Candidate hereby declares the following:

As a regional rapporteur to UN/CEFACT, candidates are expected to physically attend the two semi-annual UN/CEFACT Forums and the annual UN/CEFACT Plenary. The candidate acknowledges that there would not be a conflict of interest between the work of UN/CEFACT Regional Rapporteur and any other work being performed. The candidate confirms having understood the official roles and responsibilities of UN/CEFACT Regional Rapporteur as described in the UN/CEFACT Mandate and Terms of Reference, paragraphs 82 to 85 (ECE/TRADE/C/CEFACT/2017/15).

[http://www.unece.org/fileadmin/DAM/cefact/cf\\_plenary/2017\\_Plenary/ECE\\_TRADE\\_C\\_CEFAC\\_TOR\\_15E\\_MandateToR.pdf](http://www.unece.org/fileadmin/DAM/cefact/cf_plenary/2017_Plenary/ECE_TRADE_C_CEFAC_TOR_15E_MandateToR.pdf)

The candidate is invited to submit with this form their curriculum vitae and a list of activities in other relevant organizations and/or associations.

<b>Date:</b>	Monday, 18 September 2023
<b>Signature:</b>	

## Eduardo Nogueira Barbosa Leite

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ORCID: <https://orcid.org/0000-0003-0453-8214>

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### QUALIFICATIONS

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- Participatory leadership to deal with **Public Relations**, offering legal support to the business board and associations, focusing on highly complex negotiations;
- Expertise in **Implementation of Policies**, procedures and strategies for controls and structuring of areas (KPI), aiming at improvements in the mapping of activities, establishment of **Compliance** rules, of great importance in protecting and improving corporate values and reputation;
- Ability to influence decisions/actions through value-added inputs into the organization, highly organized, effective communicator and flexible team player.

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### EDUCATION

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- Master of Philosophy in Philosophy, Governance and Regulation at The School of Regulation and Global Governance (RegNet), The Australian National University, 2020/2021 (Incomplete).
- LLM (Master by Coursework) in Business Law - Fundação Getúlio Vargas (Sao Paulo) - 2010/2012 (418 hours/class in 2 years).
- LLM (Master by Coursework) in Tax Procedure Law - Pontificia Universidade Católica (Sao Paulo) - 2005/2006 (384 hours/class in 2 years).
- Bachelor of Laws – Centro Universitário das Faculdades Metropolitanas Unidas (Sao Paulo-Brazil) - 1999/2004.

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### PROFESSIONAL BACKGROUND

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September 2023 to present.

#### **Compliance and foreign trade consultant.**

Almeida, Galeote & Nóbrega Advogados (law firm).

**Activities:** Consultancy on customs matters, taxes on foreign trade, international purchase and sale contracts, customs controls, origin regimes, international agreements, standards, AEO program and compliance.

Since August 2017.

#### **Instructor.**

Aduaneiras – Cursos e Treinamentos. (Group specialized in foreign trade/tax training, consultancy and publisher).

**Activities:** Instructor of in-company courses and open courses on contracts and regulations in international trade, related to customs clearance, port services, road, sea and air transport. Courses: Compliance for Integrity in Foreign Trade; Compliance in Foreign Trade; Contracts in Foreign Trade Logistics; AEO under the perspective of the Federal Administrative Court of Taxes; Customs Clearance, Road Transport and Port Services; SISCOMEX Carga.

January 2023 to September 2023.

#### **Senior Lawyer.**

Jorge Advogados (Law firm).

**Activities:** Consultancy on customs matters, taxes on foreign trade, international purchase and sale contracts, customs controls, origin regimes, international agreements, standards, AEO program and compliance.

January 2023 to September 2023.

#### **Secondment (lawyer).**

Sindicato dos Despachantes Aduaneiros de São Paulo – SINDASP (Union of Customs Brokers of São Paulo).

**Activities:** Consultancy on customs matters, taxes on foreign trade, international purchase and sale contracts, customs controls, origin regimes, international agreements, standards, AEO program and compliance.

February 2022 to December 2022.

**Compliance Advisor.**

Sindicato dos Comissários de Despachos, Agentes de Carga e Logística do Estado de São Paulo – SINDICOMIS (Union of Freight forwarders, Cargo Agents and Logistics Operator of the State of São Paulo).

Associação Nacional das Empresas Transitárias, Agentes de Carga Aérea, Comissárias de Despachos e Operadores Intermodais – ACTC (National Association of Freight Forwarding Companies, Air Cargo Agents and Intermodal Operators).

**Activities:** Consultancy on customs and compliance (anticorruption).

January 2017 to December 2018 and June 2019 to December 2022.

**Senior Lawyer.**

Independent Lawyer.

**Activities:** Consultancy on customs matters, taxes on foreign trade, international purchase and sale contracts, customs controls, origin regimes, international agreements, standards, AEO program and compliance.

January 2019 to May 2019.

**Lawyer.**

Bernardi & Schnapp – Advogados (Law Firm).

**Activities:** Advocacy related to Regulation of Civil Aviation and Customs and Border Procedures (consumer law, customs inspections, Brazilian Aviation Authority inspections, public consultations, lawsuits, administrative procedures, flight and aircraft registrations in public systems).

September 2006 to January 2017.

**Legal Advisor.**

Marimex Inteligência Portuária em Logística Integrada. (International Logistics Company, Containers Terminal, Customs Clearance, and Road Transport).

**Activities:**

- Report to the legal executive board concerning civil and administrative matters, and to the CEO concerning tax matters, with the use of performance indicators (KPI) and compliance tools, assist in the management of corporate issues;
- Activities involving advisory and litigation related to competition/antitrust, public policy and governance (regulation, regulatory agency, administrative proceedings, contracts, prepare and review leases, customs inspections and customs controls), private law (foreign trade, contracts, draft and negotiation of customer and supplier agreements, NDA's, MOU's, LOI's, subcontracts, civil liability, corporate, insurance, actions), environmental law, criminal law, port law, maritime law, consumer law and tax law;
- Supervision of outsourced law firms (review of procedural documents, definition of strategies, follow-up of case law, attendance in court, updating of indicators – KPI and compliance program), and institutional relations before government and private sector in general;

November 2003 to December 2004.

**Intern.**

Emerenciano, Baggio e Advogados Associados (Law firm).

**Activities:** Tax litigation in general.

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**OTHER ACTIVITIES**

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Since March 2023.

**Expert** at The United Nations Center for Trade Facilitation and Electronic Business (UN/CEFACT).

**Activities:** Customs Expert for trade facilitation recommendations and electronic business standards, covering both commercial and government business processes that can foster growth in international trade and related services.

**Project: Digital Identity Standardization for Trade Facilitation**

Since November 2022.

**Researcher** at the World Customs Organization (WCO) at the Exploratory Study Project on Harmonized Commodity Description and Coding System and at the Customs' Work Organization Forum.

**Activities:** research and preparation of written contributions.

Since November 2021.

**Member** of the Technical Committee 309 - Governance of Organizations from International Organization for Standardization - ISO.

**Activities:** Member of ABNT (Brazilian Association of Technical Standards) Technical Committee of Governance of Organizations, which is responsible to contributing with ISO on Standardization in the field of governance relating to aspects of direction, control and accountability of organizations, developing of standards like ISO 37001, ISO 37301 and others, as well, as local translation for Portuguese.

Since April 2021.

**Member** of the International Trade Committee of the Brazilian Institute of Studies on Competition, Consumption and International Trade – IBRAC.

**Activities:** Strengthen IBRAC's role as a relevant agent for International Trade, through collaborative, cooperative and plural action before relevant authorities, civil society (especially companies) and academia.

Since February 2020.

**Member** of the Tax Compliance Commission, the Customs Law and Foreign Trade Commission and the Maritime, Port and Customs Law Commission of the Brazilian Bar Association.

**Activities:** discussions on Compliance, Foreign Trade, Customs, Maritime and Port law, class representation before public bodies, develop seminars on current customs and compliance issues, conducting research and preparing Technical Notes.

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## PUBLICATIONS

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Customs valuation - The particularities of different countries. Issue 21, June/July 2023 - Customs Compliance Risk Management Journal for Practitioners in Europe. ISSN 2669-2171.

What does "trade facilitation" really mean? Issue 21, June / July 2023 - Customs Compliance Risk Management Journal for Practitioners in Europe. ISSN 2669-2171.

Best practices and tips for managing customs knowledge in a company. Issue 20, April/May 2023 - Customs Compliance Risk Management Journal for Practitioners in Europe. ISSN 2669-2171.

Customs procedures - Possibilities not to be missed and worth knowing about. Issue 19, February/March 2023 - Customs Compliance Risk Management Journal for Practitioners in Europe. ISSN 2669-2171.

Customs and Trade Compliance: Tips from Authors of Books. Issue 18, December/January 2023 - Customs Compliance Risk Management Journal for Practitioners in Europe. ISSN 2669-2171.

Trade with Brazil: The use of 'attributes' in classification of goods. Issue 17, October/November 2022 - Customs Compliance Risk Management Journal for Practitioners in Europe. ISSN 2669-2171.

Compliance no Comércio Exterior (Compliance in Foreign Trade). Direito Aduaneiro contemporâneo: temas de impacto no Direito Aduaneiro e comércio exterior. Dialética 2022. ISBN 978-65-252-2713-9.

Relativização do papel da Nesh na classificação fiscal de mercadorias (Relativization of the role of Explanatory Notes in the tax classification of goods). Revista Conjur. Co-author. Jul 2021. ISSN: 1809-282922.

Valoração aduaneira e a primazia do AVA (Customs valuation and the primacy of the Customs Valuation Agreement). Revista Conjur. Jul 2021. Co-author. ISSN: 1809-282922.

Relativização do papel da Nesh na classificação fiscal de mercadorias (Relativization of the Explanatory Notes's role in the classification of goods). Revista Conjur. Jul 2021. Co-author. ISSN: 1809-282922.

Instalações Portuárias de Uso Público e Portos Secos: Uma análise concorrencial (Marine Ports and Inland Ports: An antitrust analysis). Revista de Direito Aduaneiro, Marítimo e Portuário. September/October 2012. ISSN 2236-5338.

Estudo sobre o Selo de Controle do IPI e a Recente Alteração da Lei 11.196 de 2005 (Study about Excise Tax Control and Recent Amendment to Law 11196, 2005). February 2006. Thomson Reuters Magazine. ISSN 1678-9555.

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## CONFERENCES

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Confiscation of goods and the Revised Kyoto Convention. Webinar promoted by the Maritime, Port and Customs Law Commission of the Brazilian Bar Association of Sao Paulo. June 2022.

3<sup>rd</sup> Global Webinar "Books on Customs". Webinar promoted by Customs Clear. Klaipeda, Lithuania. December 2022.

Customs Compliance – Controversial Issues. Webinar promoted by the Maritime, Port and Customs Law Commission of the Brazilian Bar Association of Sao Paulo. July 2022.

The “MAPA Integro” Program (Ministry of Agriculture Integrity Program). Webinar promoted by the National Association of Freight Forwarding Companies, Air Cargo Agents and Intermodal Operators – ACTC and Union of Freight forwarders, Cargo Agents and Logistics Operator of the State of São Paulo – SINDICOMIS. May 2022.

The repercussion of the Anti-Corruption Law on corporate representation activities. Webinar promoted by the National Association of Freight Forwarding Companies, Air Cargo Agents and Intermodal Operators – ACTC and Union of Freight forwarders, Cargo Agents and Logistics Operator of the State of São Paulo – SINDICOMIS. April 2022.

Demystifying Compliance. Webinar promoted by the Webinar promoted by the National Association of Freight Forwarding Companies, Air Cargo Agents and Intermodal Operators – ACTC and Union of Freight forwarders, Cargo Agents and Logistics Operator of the State of São Paulo – SINDICOMIS. April 2022.

Legal mechanisms for changes in Import Tax rates. Webinar promoted by the Customs Law Commission of the Brazilian Bar Association of Sao Paulo. November 2021.

The impacts of the Harmonized System 2022 on the Classification of Goods. Webinar promoted by the Customs Law Commission of the Brazilian Bar Association of Sao Paulo. September 2021.

Hiring in International Logistics: Customs Broker / Inbound and Outbound Logistics Port Terminal and Retro-Port. Anchor Club. November 2017.

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#### **LANGUAGES AND CERTIFICATIONS**

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English for Academic Purposes: C1 – Proficiency / IELTS test: 6,5 (June, 2020).

Portuguese: Native.

Spanish: beginner.

Professional Certification in Compliance - Anti-Corruption CPC-A (LEC/FGV).

Lead Implementer of the Compliance Management System Based on ISO 37301 (ABNT).

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#### **VOLUNTEERING**

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Custodian at NECTAR, the Network for Early Career Academics at ANU. Volunteer internship at Federal Court of Sao Paulo. Volunteer Contract Auditor at Transparência Brasil. Volunteer Contract Auditor at Observatório Social do Brasil - Sao Caetano do Sul. Doutores da Alegria. Partners of America.

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#### **IMPROVEMENT ACTIVITIES**

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2023. How to form competitive prices for the international market. APEX. São Paulo, Brazil.

2023. Good Standardization Practices (GSP). ISO.

2023. Drawback. Aduaneiras - Cursos e Treinamentos. São Paulo, Brazil.

2022. LGPD + GDPR: Immersion in Data Protection - Opice Blum Academy. São Paulo, Brazil.

2022. VIII AEO International Seminar. Procomex Alliance Institute. São Paulo, Brazil.

2022. Tax Classification in the NCM - Case Analysis. Aduaneiras - Cursos e Treinamentos. São Paulo, Brazil.

2022 COSO ERM. Institute of Internal Auditors of Brazil – IIA. Sao Paulo, Brazil.

2022 Institutional and Government Relations. National Confederation of Financial Institutions - CNF. Sao Paulo, Brazil.

2022 Fundamentals of Accounting for Internal Auditors. Institute of Internal Auditors of Brazil – IIA. Sao Paulo, Brazil.

2022 New model of the three lines. Institute of Internal Auditors of Brazil – IIA. Sao Paulo, Brazil.

2021 Training in Foreign Exchange and Foreign Trade operations. FEBRABAN Institute of Education – INFI. Sao Paulo, Brazil.

2021 Risk management - Guidelines - ISO 31.000. Brazilian Association of Technical Standards – ABNT/ISO. Sao Paulo, Brazil.

2021 Lead Training Implement the Compliance Management System (on ISO 37.301) Brazilian Association of Technical Standards – ABNT/ISO. Sao Paulo, Brazil.

2021 Intensive Management in AEO (Authorized Economic Operator). Aduaneiras - Cursos e Treinamentos. Sao Paulo, Brazil.

2021 Specialization in Taxation and Compliance. APET. Sao Paulo, Brazil.

2021 Anti-Corruption Compliance Course + CPC-A Certification. Legal, Ethics & Compliance - LEC. Sao Paulo, Brazil.

2020 Global trade and investment megatrends: what the new normal means for you. Austrade. Australia.

2020 UNCCA UN Day Seminar (40 Years of CISG). UNCITRAL National Coordination Committee for Australia (UNCCA) and the Commercial Law Association (CLA). Australia.

2020 TBT@40 Dialogue III: The TBT Committee's Six Principles for the development of international standards: Are they still relevant? World Trade Organization. Swiss.

2020 Research data management webinar. The Australian National University. Australia.

2020 Corpus tools and academic English. The Australian National University. Australia.

2020 Maintaining consistency in your thesis. The Australian National University. Australia.

2020 Finishing and Editing your Thesis. The Australian National University. Australia.

2020 Research to Impact Webinar. The Australian National University. Australia.

2020 Working with the literature. The Australian National University. Australia.

2020 Crafting effective introductions and conclusions. The Australian National University. Australia.

2020 Writing with clarity and purpose. The Australian National University. Australia.

2020 Acquiring Research Funding from Non-traditional Sources. The Australian National University. Australia.

2020 Publishing in journals. The Australian National University. Australia.

2020 Thesis Proposal Reviews. The Australian National University. Australia.

2020 Thesis structures. The Australian National University. Australia.

2020 Editing for style and voice. The Australian National University. Australia.

2020 Presenting your research. The Australian National University. Australia.

2020 How to write logically connected sentences. The Australian National University. Australia.

2020 Maintaining writing energy. The Australian National University. Australia.

2020 Journal Article Writing. The Australian National University. Australia.

2020 Developing and Delivering Effective Presentations workshop. The Australian National University. Australia.

2020 Managing your digital footprint webinar. The Australian National University. Australia.

2020 Getting the most out of academic conferences: Part 2. The Australian National University. Australia.

2020 Getting the most out of academic conferences: Part 1. The Australian National University. Australia.

2020 Top tips for working with your supervisors. The Australian National University. Australia.

2020 Managing your milestones, or why researchers run out of time. The Australian National University. Australia.

2020 Tragic research mistakes and how to avoid them. The Australian National University. Australia.

2019 Brazilian Authorized Economic Operator Program Seminar. Fiesp. Sao Paulo, Brazil.

2019 Incoterms 2020. Major changes. Aduaneiras - Cursos e Treinamentos. Sao Paulo, Brazil.

2019 Bilateral Workshop: Beijing Normal University - Fundação Getúlio Vargas. Sao Paulo, Brazil.

2019 Chartering Seminar. The Baltic and International Maritime Council - BIMCO. Sao Paulo.

2019 Legal English (Course). Pontifícia Universidade Católica from Sao Paulo. Brazil.

2019 Mini-course Development and Public Policy in the Amazon: Judicial Control. Pontifícia Universidade Católica from Sao Paulo. Sao Paulo, Brazil.

2019 7th International Trade Seminar. IASP/IBRAC. Sao Paulo, Brazil.

2019 Seminar on the challenges of international trade for Brazil in the context of access to the OECD. Fundação Getúlio Vargas from Sao Paulo. Sao Paulo, Brazil.

2017 V Symposium on Customs Law. Brazilian Bar Association. Sao Paulo, Brazil.

2017 Workshop: International Transport. Clube Internacional de Seguros de Transporte - CIST. Sao Paulo, Brazil.

2017 Debates on the Code of Civil Procedure. Pontifícia Universidade Católica from Sao Paulo. Brazil.

2017 The Future of Government Relations. Fundação Getúlio Vargas from Sao Paulo-EAESP. Brazil.

2017 Law, Ethics, and Fighting Corruption. Instituto Brasileiro de Direito e Ética Empresarial. Sao Paulo, Brazil.

2017 Seminar on Foreign Trade Operations. FIESP. Sao Paulo, Brazil.

2017 Leadership: How to develop high performance teams. Endeavor. Sao Paulo, Brazil.

2017 People Management: How to build a strong team. Endeavor. Sao Paulo, Brazil.